

# Performance Review



Year ended Dec 31, (In US\$ million, except for per share data)

**FINANCIAL HIGHLIGHTS**

|  | 2000               | 2001               | 2002               | 2003               | 2004               | 2005               | 2006               | 2007               |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| Total Assets                                   | 4,012              | 4,651              | 5,288              | 6,021              | 6,968              | 7,526              | 8,190              | 9,483              |
| Customer Deposits                              | 3,201              | 3,628              | 4,300              | 4,922              | 5,476              | 5,646              | 6,276              | 7,251              |
| Net Advances to Customers                      | 1,043              | 1,009              | 1,195              | 1,181              | 1,341              | 1,488              | 1,750              | 2,233              |
| Cash & Due from Banks                          | 878                | 1,430              | 1,648              | 3,146              | 3,452              | 3,194              | 3,234              | 3,884              |
| Total Equity                                   | 309                | 316                | 429                | 549                | 582                | 794                | 752                | 984                |
| Net Book Value (1)                             | 299                | 309                | 323                | 444                | 479                | 692                | 720                | 764                |
| Net Income                                     | 46.5               | 44.3               | 44.1               | 46.4               | 53.7               | 69.4               | 78.7               | 99.2               |
| Number of Domestic Branches                    | 56                 | 63                 | 69                 | 70                 | 72                 | 73                 | 73                 | 73                 |
| Number of Foreign Branches & Subsidiaries (2)  | 4                  | 4                  | 4                  | 5                  | 5                  | 6                  | 9                  | 16                 |
| Number of ATMs                                 | 50                 | 54                 | 62                 | 62                 | 79                 | 84                 | 85                 | 95                 |
| Number of Employees                            | 1,150              | 1,231              | 1,456              | 1,399              | 1,397              | 1,520              | 1,766              | 2,101              |
| <b>Market Shares</b>                           |                    |                    |                    |                    |                    |                    |                    |                    |
| Market Share in Assets                         | 8.91%              | 9.76%              | 10.08%             | 10.05%             | 10.28%             | 10.70%             | 11.03%             | 11.53%             |
| Market Share in Customer Loans                 | 6.84%              | 6.63%              | 7.66%              | 7.60%              | 8.02%              | 8.56%              | 10.28%             | 10.93%             |
| Market Share in Customer Deposits              | 8.51%              | 9.04%              | 10.09%             | 10.15%             | 9.98%              | 9.91%              | 10.34%             | 10.78%             |
| <b>Share Data</b>                              |                    |                    |                    |                    |                    |                    |                    |                    |
| Book Value per Share (3)                       | 1.45               | 1.51               | 1.58               | 1.68               | 1.85               | 1.44               | 1.51               | 1.62               |
| Earnings per Share in US\$ (3)                 | 0.23               | 0.22               | 0.21               | 0.23               | 0.26               | 0.32               | 0.19               | 0.24               |
| Net Dividend per Common Share in US\$ (4)      | 0.16               | 0.16               | 0.15               | 0.10               | 0.10               | 0.10               | 0.10               | 0.10               |
| Net Dividend per Priority Share in US\$ (4)(5) |                    |                    |                    |                    |                    | 0.01               | 0.13               | 0.13               |
| Dividend Payout Ratio                          | 73.05%             | 76.71%             | 73.12%             | 72.31%             | 62.47%             | 50.63%             | 78.32%             | 62.17%             |
| <b>Profitability</b>                           |                    |                    |                    |                    |                    |                    |                    |                    |
| Return on Average Assets                       | 1.22%              | 1.02%              | 0.89%              | 0.82%              | 0.83%              | 0.96%              | 1.00%              | 1.12%              |
| Return on Average Equity                       | 15.77%             | 14.58%             | 13.94%             | 12.08%             | 11.62%             | 13.49%             | 11.14%             | 13.36%             |
| Leverage Multiplier                            | 13.41              | 15.05              | 16.36              | 13.56              | 14.53              | 10.87              | 11.37              | 12.41              |
| Interest on Earning Assets                     | 10.89%             | 9.26%              | 7.92%              | 7.65%              | 6.26%              | 6.32%              | 7.16%              | 7.29%              |
| Funding Cost                                   | 8.36%              | 7.23%              | 5.99%              | 5.79%              | 5.00%              | 5.02%              | 5.66%              | 5.64%              |
| Spread   | 2.53%              | 2.03%              | 1.93%              | 1.86%              | 1.25%              | 1.30%              | 1.49%              | 1.65%              |
| Net Interest Margin                            | 3.23%              | 2.51%              | 2.27%              | 2.22%              | 1.60%              | 1.70%              | 2.00%              | 2.10%              |
| Cost-to-Income                                 | 46.79%             | 56.26%             | 56.63%             | 53.18%             | 56.49%             | 49.56%             | 51.86%             | 51.06%             |
| <b>Capital Adequacy</b>                        |                    |                    |                    |                    |                    |                    |                    |                    |
| Capital to Assets                              | 7.71%              | 6.80%              | 8.11%              | 9.11%              | 8.36%              | 10.55%             | 9.18%              | 10.37%             |
| Tier 1 / Risk Weighted Assets                  | 16.29%             | 14.84%             | 13.48%             | 21.03%             | 15.93%             | 21.53%             | 19.41%             | 14.85%             |
| Tier 2 / Risk Weighted Assets                  | 0.51%              | 0.43%              | 5.47%              | 6.01%              | 4.27%              | 3.52%              | 0.76%              | 5.70%              |
| Capital Adequacy                               | 16.80%             | 15.27%             | 18.95%             | 26.83%             | 19.86%             | 25.04%             | 20.17%             | 20.54%             |
| <b>Liquidity</b>                               |                    |                    |                    |                    |                    |                    |                    |                    |
| Net Advances / Assets                          | 26.00%             | 21.69%             | 22.59%             | 19.62%             | 19.24%             | 19.77%             | 21.36%             | 23.55%             |
| Net Advances / Customer Deposits               | 32.59%             | 27.80%             | 27.78%             | 24.00%             | 24.48%             | 26.36%             | 27.88%             | 30.79%             |
| Customer Deposits / Total Resources            | 79.79%             | 78.02%             | 81.32%             | 81.75%             | 78.58%             | 75.02%             | 76.63%             | 76.46%             |
| Liquid Assets                                  | 70.76%             | 74.35%             | 73.30%             | 76.77%             | 76.16%             | 76.20%             | 74.00%             | 71.65%             |
| <b>Assets Quality</b>                          |                    |                    |                    |                    |                    |                    |                    |                    |
| Loan Loss Provisions (6) / Customer Loans      | 12.08%             | 12.13%             | 12.59%             | 13.25%             | 11.86%             | 10.24%             | 8.73%              | 5.40%              |
| Non-Performing Loans / Customer Loans          | 14.01%             | 13.22%             | 12.63%             | 13.29%             | 12.19%             | 10.47%             | 8.14%              | 4.66%              |
| Loan Loss Provision (6) / Non-Performing Loans | 74.63%             | 72.70%             | 78.46%             | 84.96%             | 82.83%             | 83.61%             | 91.11%             | 95.23%             |
| <b>US\$ 1 =</b>                                | <b>LBP 1,507.5</b> | <b>LBP 1,507.5</b> | <b>LBP 1,507.5</b> | <b>LBP 1,507.5</b> | <b>LBP 1,507.5</b> | <b>LBP 1,507.5</b> | <b>LBP 1,507.5</b> | <b>LBP 1,507.5</b> |

(1) Excludes subordinated loans.

(2) Includes 3 branches in Europe (Paris, Brussels, London), 1 branch in Africa, 6 branches in Syria, 4 branches in Armenia, 1 branch in Erbil and 1 branch in Cyprus.

(3) Based on the number of shares outstanding at the end of the period.

(4) Net of income tax 5%.

(5) Representing annual distribution for priority shares calculated at 4% of the nominal value in addition to the dividend declared for common shares.

(6) Includes specific and general provisions, as well as reserved interest.

## Performance Review

### Overview of the Bank

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Byblos Bank is one of the leading banks in Lebanon providing a full range of banking services through its extensive branch network, which is the third largest in Lebanon. Through its overseas banking and other subsidiaries, the Bank also conducts a wide range of commercial banking and financial activities in Europe and the MENA region. As at 31 December, 2007, the Bank had 2,101 employees, 356,000 active accounts, 73 branches in Lebanon, one branch in Cyprus and one branch in Erbil, Iraq. As at the same date, Byblos Bank Europe S.A., the Bank's 99.95% owned subsidiary had its main branch in Brussels, had a branch in London and one branch in Paris; Byblos Bank Africa Ltd, the Bank's 65% owned subsidiary, had one branch in Khartoum, Sudan; and Byblos Bank Syria, the Bank's 41.5% owned subsidiary, had six branches in Abu Remaneh, El Mazzeh, Homs, Aleppo, Lattakia and Tartous. In 2007, the Bank acquired a 100% stake in ITB (International Trade Bank) CJSC, a bank incorporated in Armenia, which has its main branch in Yerevan and three other branches in Malatia, Vanadzor and Abovyan. ITB (International Trade Bank) CJSC has been renamed Byblos Bank Armenia CJSC ("Byblos Bank Armenia"). Later, the European Bank for Reconstruction & Development ("EBRD") and the OPEC Fund for International Development ("OFID") also acquired interests in the capital of Byblos Bank Armenia of 25% and 10%, respectively. Since 2005, the Bank has also had a representative office in Abu Dhabi, the United Arab Emirates and obtained the license for a representative office in Lagos, Nigeria mid 2008.

The Bank has developed a reputation as a pioneer in the development and marketing of new products designed principally to serve the rapidly growing consumer market in Lebanon. In recent years, the Bank has undertaken a number of steps to expand its business and improve its market share and profile by setting up subsidiaries in selected MENA countries, by striving to provide tailor-made banking services to its customers in terms of retail and commercial banking and by launching new financial products.

According to Bankdata, as at, and for the year ended, 31 December, 2007, the Bank ranked third among all banks operating in Lebanon in terms of net profit of LBP 149.5 billion (U.S. \$99.18 million), in terms of total assets of LBP 14,295 billion (U.S. \$9,483 million), in terms of total equity (excluding subordinated loans) of LBP 1,152 billion (U.S. \$764 million), in terms of customer deposits of LBP 10,931 billion (U.S. \$7,251 million) and in terms of customer loans of LBP 3,366 billion (U.S. \$ 2,233 million).

The Bank has a high level of nominal liquidity, with cash, placements with Central Banks, interbank deposits and investments in Lebanese treasury bills and other marketable securities representing 72.5% of total assets as at 31 December, 2007. As at, and for the year ended, 31 December, 2007, the Bank's capital adequacy ratio was 20.54% (excluding net income for 2007), its return on average assets was 1.1% and its return on average equity was 13.4%.

**Growth**

**Total Assets**

Total assets of the Bank recorded an increase of 15.8 % during the year 2007 to reach LBP 14,296 billion (US\$ 9,483 million) at the end of Dec-2007 compared to an increase of 8.8% during the year 2006, and compared to an increase of 10.7% in the Lebanese banking sector. Consequently, the Bank's market share of total assets stood at 11.5% at the end of December, 2007 compared to 11.0% at the end of December, 2006.

During the period between 31 December, 2004 and 31 December, 2007, total assets of the Bank grew at an average annual compounded rate of 10.8% compared to a growth of 6.7% in the Lebanese banking sector, and which was reflected in the Bank's market share of total assets which grew from 10.3% at the end of December 2004 to reach 11.5% at the end of December 2007.

The Graph below shows the evolution of total assets and market share during the last four years.

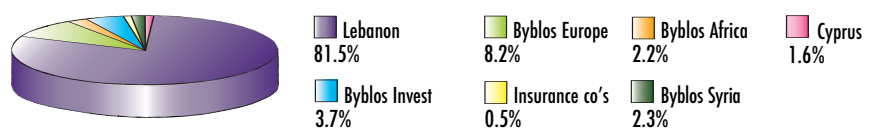
Evolution of Total Assets During Last Four Years



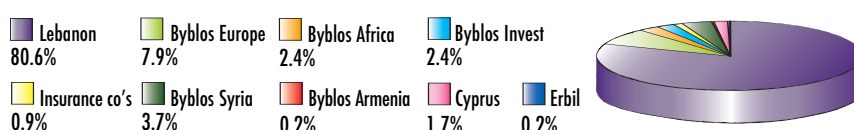
**Assets Split in the Group**

The below graph shows the breakdown of assets in Byblos Group as at 31 December, 2006 and 2007.

Assets Split in Group 2006



Assets Split in Group 2007



As shown above, the Bank is expanding internationally where total assets of international subsidiary banks and branches represented 16.29% of total assets at the end of December 2007 compared to 14.3% at the end of December 2006.

**Performance Review**

**Growth**

**Branches Geographical Distribution**

The Byblos Bank branch network reached 73 branches inside Lebanon at the end of 2007 representing 8.6% of total branches in the Lebanese banking sector. Byblos Bank's branches presence is more concentrated in rural areas as compared to the distribution in the Lebanese Banking Sector which is more concentrated in Beirut and suburbs. Byblos Bank's 17 branches located in Mount Lebanon represented 23.3% of total Byblos Bank branches at the end of Dec-2007 compared to 17.7% only in the Lebanese banking sector, and represented 11.3% of total branches in the Lebanese banking sector operating in Mount Lebanon. On the other hand, the 37 branches located in Beirut and suburbs represented 50.7% of total Byblos Bank branches at the end of Dec-2007 compared to 54.1% in the Lebanese banking sector, and it represented 8.1% of total branches operating in Beirut and suburbs.

Ten branches located in the North of Lebanon represented 13.7% of total Byblos Bank branches compared to 9.8% in the Lebanese banking sector, and represented 12.0% of total branches of the Lebanese banking sector operating in North Lebanon.

Six branches in South Lebanon and 3 branches in the Bekaa show that Byblos Bank's presence was less concentrated than the Lebanese banking sector, where Byblos Bank branches located in the South and Bekaa represented 8.2% and 4.1% of total Byblos Bank branches respectively compared to 10.7% and 7.7% respectively in the Lebanese banking sector.

The Byblos Bank Group presence abroad covers Cyprus, Erbil (branches to Byblos Bank S.A.L.), Brussels, London, and Paris through our subsidiary Byblos Bank Europe S.A., and Sudan through our subsidiary Bank Africa Ltd., 2 branches in Damascus (Abou Remmaneh and Al Mazzeh), Aleppo, Homs, Lattakia and Tartous through our subsidiary Byblos Bank Syria S.A., Vanadzor, Malatia, Abovyan and Yerevan through our subsidiary Byblos Bank Armenia.

The graph shows the geographical distribution of Byblos Bank branches in Lebanon as compared to the Lebanese banking sector as at 31 December, 2007.



Byblos Dec - 2007

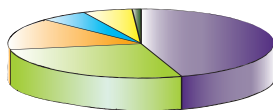
|                           |                        |
|---------------------------|------------------------|
| Beirut & Suburbs<br>50.7% | Mount Lebanon<br>23.3% |
| North Lebanon<br>13.7%    | South Lebanon<br>8.2%  |
|                           | Bekaa<br>4.1%          |



Sector Dec - 2007

|                           |                        |
|---------------------------|------------------------|
| Beirut & Suburbs<br>54.1% | Mount Lebanon<br>17.7% |
| North Lebanon<br>9.8%     | South Lebanon<br>10.7% |
|                           | Bekaa<br>7.7%          |

**Geographical Distribution of Automated Teller Machines (ATM)**



Byblos Dec - 2007

|                           |                        |                        |
|---------------------------|------------------------|------------------------|
| Beirut & Suburbs<br>37.9% | Mount Lebanon<br>34.7% | North Lebanon<br>10.5% |
| South Lebanon<br>7.4%     | Bekaa<br>8.4%          | Nabatieh<br>1.1%       |



Sector Dec - 2007

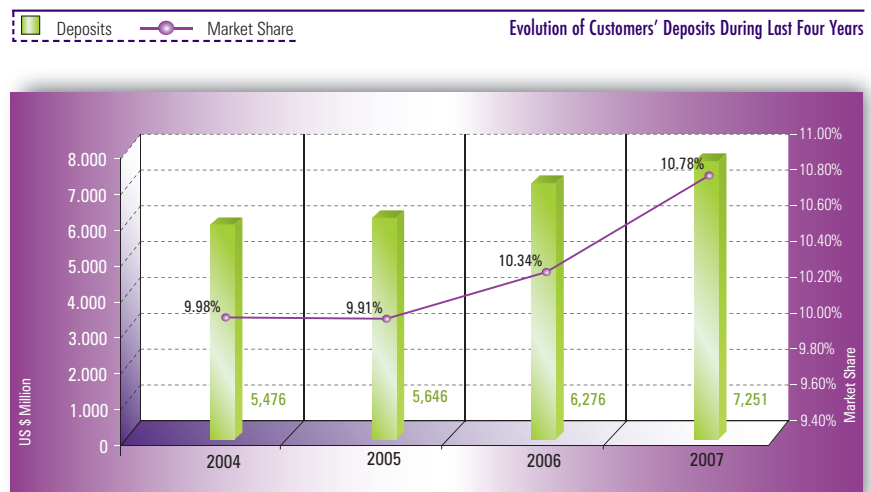
|                           |                        |                       |
|---------------------------|------------------------|-----------------------|
| Beirut & Suburbs<br>51.4% | Mount Lebanon<br>21.5% | North Lebanon<br>9.9% |
| South Lebanon<br>8.3%     | Bekaa<br>7.4%          | Nabatieh<br>1.6%      |

**Customers' Deposits**

Customers' deposits recorded an increase of 15.5% during 2007 to reach LBP 10,931 billion (US\$ 7,251 million) at the end of December 2007 compared to an increase of 11.2% during 2006, and compared to an increase of 10.87% in the Lebanese banking sector. Consequently, the Bank's market share of total customers' deposits in the Lebanese banking sector stood at 10.78% at the end of December 2007 compared to 10.34% at the end of December 2006.

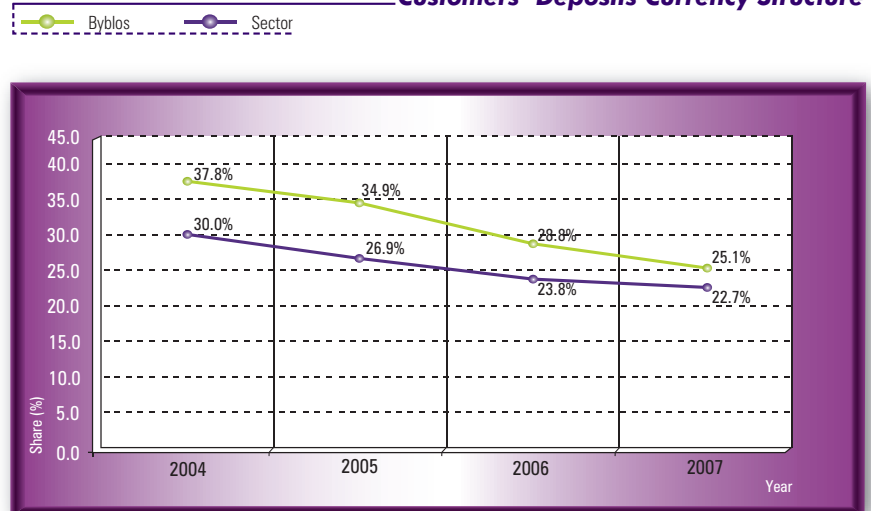
During the period between December 2004 and December 2007, the Bank's customers' deposits grew at an annual average compounded growth rate of 9.8% compared to a growth of 7.05% in the Lebanese banking sector. Consequently, the Bank's market share stood at 10.78% at the end of December 2007 higher than 9.98% at the end of December 2004.

The below graph shows the evolution of customers' deposits over the last four years:



**LBP Customers' Deposits (Byblos vs. Sector)**

**Customers' Deposits Currency Structure**



Affected by the economic and political tension between different parties in Lebanon, customers' deposits denominated in Lebanese pounds stayed almost stable (it grew by 0.5% only) during the year 2007 compared to an increase of 21.6% in customers' deposits denominated in foreign currencies. Consequently, customers' deposits denominated in Lebanese pounds (LBP) represented 25.1% of total customers' deposits at the end of December 2007 compared to 28.8% at the end of December 2006, and compared to 22.7% in the Lebanese banking sector.

**Performance Review**

**Customer Deposits by Type of Accounts**

The following table shows the distribution of the Bank's customer deposits by type of accounts as at 31 December, 2005, 2006 and 2007:

| As at 31 December        | 2005             |            | 2006             |            | 2007              |            |
|--------------------------|------------------|------------|------------------|------------|-------------------|------------|
|                          | LBP million      | % of total | LBP million      | % of total | LBP million       | % of total |
| Sight deposits           | 1,109,782        | 13         | 1,099,296        | 11.6       | 1,319,668         | 12.07      |
| Time deposits            | 2,106,587        | 24.8       | 2,340,435        | 24.7       | 2,681,531         | 24.53      |
| Saving deposits          | 5,222,841        | 61.4       | 5,926,882        | 62.6       | 6,783,846         | 62.06      |
| Related parties accounts | 19,600           | 0.2        | 40,773           | 0.4        | 86,590            | 0.79       |
| Accrued interest         | 51,895           | 0.6        | 54,103           | 0.6        | 59,413            | 0.54       |
| <b>Total</b>             | <b>8,510,975</b> | <b>100</b> | <b>9,461,489</b> | <b>100</b> | <b>10,931,048</b> | <b>100</b> |

Customers' Deposits composition stood almost stable throughout the last three years, where they were comprised mostly of time and savings deposits, which comprised 86.6% of total customer deposits at the end of Dec-2007, as compared to 87.4% as at 31 December, 2006, and to 86.2% as at 31 December, 2005.

**Maturity Profile of Customer Deposits**

The following table shows the distribution of the Bank's customer deposits by maturity profile as at 31 December, 2005, 2006 and 2007:

| As at 31 December  | 2005             |            | 2006             |            | 2007              |            |
|--------------------|------------------|------------|------------------|------------|-------------------|------------|
|                    | LBP million      | % of total | LBP million      | % of total | LBP million       | % of total |
| Less than 3 Months | 7,564,868        | 88.9       | 8,031,067        | 84.9       | 9,458,073         | 86.5       |
| 3 Months to 1 Year | 612,668          | 7.2        | 1,038,175        | 11.0       | 1,231,304         | 11.3       |
| 1 Year to 5 Years  | 333,439          | 3.9        | 387,489          | 4.1        | 238,031           | 2.2        |
| Over 5 Years       | 0                | 0.0        | 4,758            | 0.1        | 3,640             | 0.0        |
| <b>Total</b>       | <b>8,510,975</b> | <b>100</b> | <b>9,461,489</b> | <b>100</b> | <b>10,931,048</b> | <b>100</b> |

Almost all of the Bank's customer deposits are short-term, with deposits having a remaining maturity of less than one year representing 97.8%, 95.9% and 96.1% of total customer deposits as at 31 December, 2007, 31 December, 2006 and 31 December, 2005 respectively.

**Customers' Deposits Split in Byblos Group**

The below pie charts show the split of customers' deposits in Byblos Bank Group:



Customers' Deposits Split in Byblos Group 2006

|                       |                       |                       |
|-----------------------|-----------------------|-----------------------|
| Lebanon<br>89.1%      | Byblos Europe<br>3.7% | Insurance cos<br>0.1% |
| Byblos Invest<br>2.8% | Byblos Africa<br>1.4% | Byblos Syria<br>1.6%  |
|                       | Cyprus<br>1.3%        |                       |



Customers' Deposits Split in Byblos Group 2007

|                        |                       |                       |
|------------------------|-----------------------|-----------------------|
| Lebanon<br>87.1%       | Byblos Europe<br>4.0% | Insurance cos<br>0.1% |
| Byblos Invest<br>1.5%  | Byblos Africa<br>1.7% | Byblos Syria<br>3.9%  |
| Byblos Armenia<br>0.1% | Cyprus<br>1.5%        | Erbil<br>0.1%         |

**Geographical Distribution of Customers' Deposits**

Geographical distribution of the Bank's customers' deposits is in line with the geographical distribution of its branches, where customers' deposits in branches located in Beirut and suburbs represented 59.4% of total customers' deposits in the Bank (50.7% of total branches) compared to 67.2% in the Lebanese banking sector.

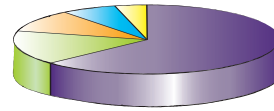
On the other hand, customers' deposits in branches located in Mount Lebanon represented 18.8% of the Bank's customers' deposits (23.3% of total branches) compared to 12.3% in the Lebanese banking sector; customers' deposits in branches located in Northern Lebanon represented 10.1% of the Bank's customers' deposits (13.7% of total branches) much higher than 6.7% in the Lebanese banking sector. In the South, Byblos Bank's customers' deposits concentration was 7.9% in Southern Lebanon (8.2% of total branches) compared to 8.2% in the Lebanese banking sector.

In the Bekaa, the Bank's customers' deposits are less concentrated than in the Lebanese banking sector, where 3.7% of the Bank's total customers' deposits are located in the Bekaa (4.1% of total branches) compared to 5.6% in the Lebanese banking sector.



Byblos Dec - 2007

|                           |                        |
|---------------------------|------------------------|
| Beirut & Suburbs<br>59.4% | Mount Lebanon<br>18.8% |
| North Lebanon<br>10.1%    | South Lebanon<br>8.0%  |
|                           | Bekaa<br>3.7%          |



Sector Dec - 2007

|                           |                        |
|---------------------------|------------------------|
| Beirut & Suburbs<br>67.2% | Mount Lebanon<br>12.3% |
| North Lebanon<br>6.7%     | South Lebanon<br>8.2%  |
|                           | Bekaa<br>5.6%          |

**Customers' Loans**

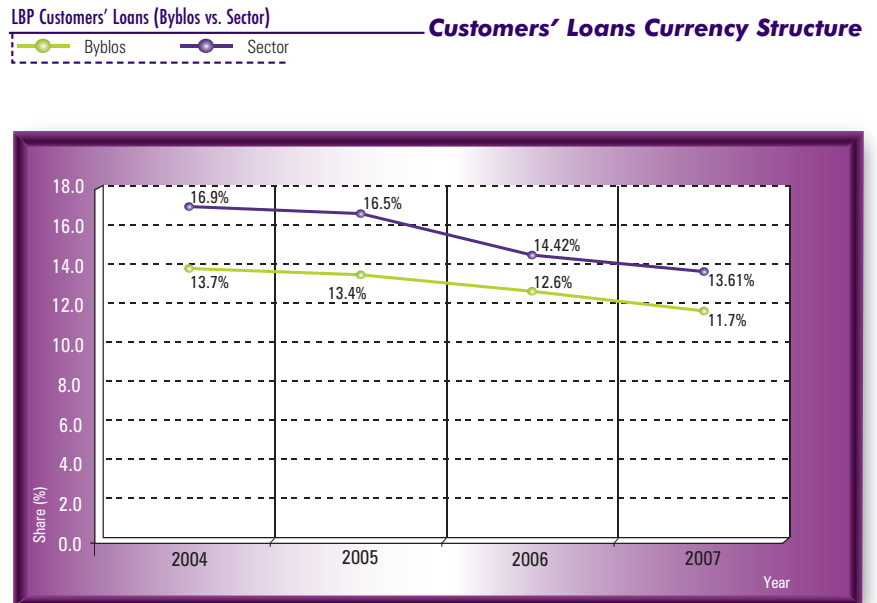
Customers' loans net of provisions (specific and general) on doubtful loans and reserved interest on substandard and doubtful loans grew by 27.6% during the year 2007 to reach LBP 3,366 billion (US\$ 2,233 million) at the end of December 2007 compared to a growth of 17.6% in 2006, and compared to a growth of 20% in the Lebanese banking sector. The high growth in the Bank's net customers' loans in comparison with the Lebanese banking sector led to an increase in the Bank's market share of net customers' loans to 10.93% at the end of December 2007 up from 10.28% at the end of December 2006.

During the period between 31 December, 2004 and 31 December, 2007, the latest four years, net customers' loans increased at an average annual compounded rate of 18.5% compared to a growth of 6.7% only in the Lebanese banking sector. Consequently, the Bank's market share of net customers' advances rose from 7.97% at the end of December 2004 to reach 10.93% at the end of December 2007.

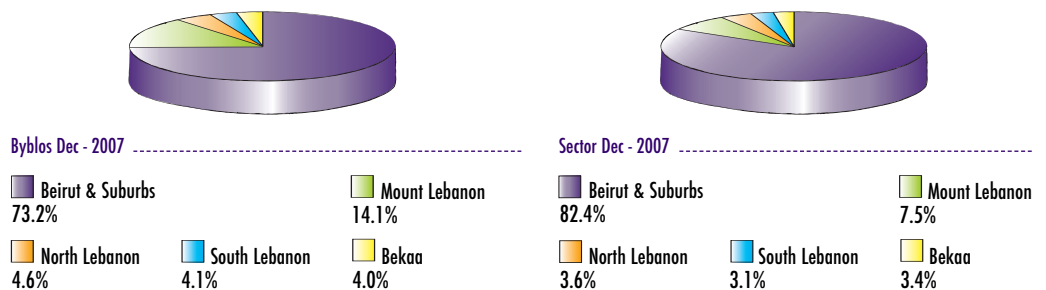


Performance Review

The chart below shows the evolution of net customers' loans and their market shares over the last four years:



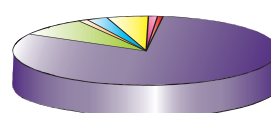
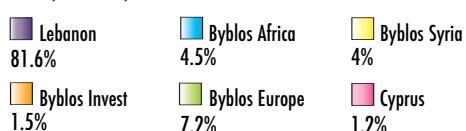
Customers' Loans Geographical Distribution



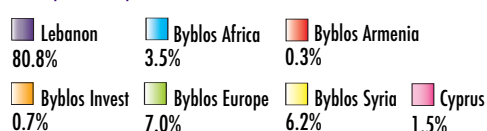
## Customers' Loans Split in Byblos Group



Loan Split in Group 2006



Loan Split in Group 2007



## Loans Breakdown by Nature of Borrower

| Loan Portfolio by Nature of Borrower | Dec-05           |                  |               |
|--------------------------------------|------------------|------------------|---------------|
|                                      | LBP million      | US\$ 000's       | % of total    |
| Corporate                            | 1,191,803        | 790,583          | 47.2%         |
| International                        | 371,638          | 246,526          | 14.6%         |
| Middle Market                        | 271,414          | 180,042          | 10.7%         |
| Retail                               | 598,072          | 396,731          | 23.6%         |
| Syndication                          |                  |                  |               |
| Other                                | 103,988          | 68,980           | 3.7%          |
| <b>Total</b>                         | <b>2,536,915</b> | <b>1,682,862</b> | <b>100.0%</b> |

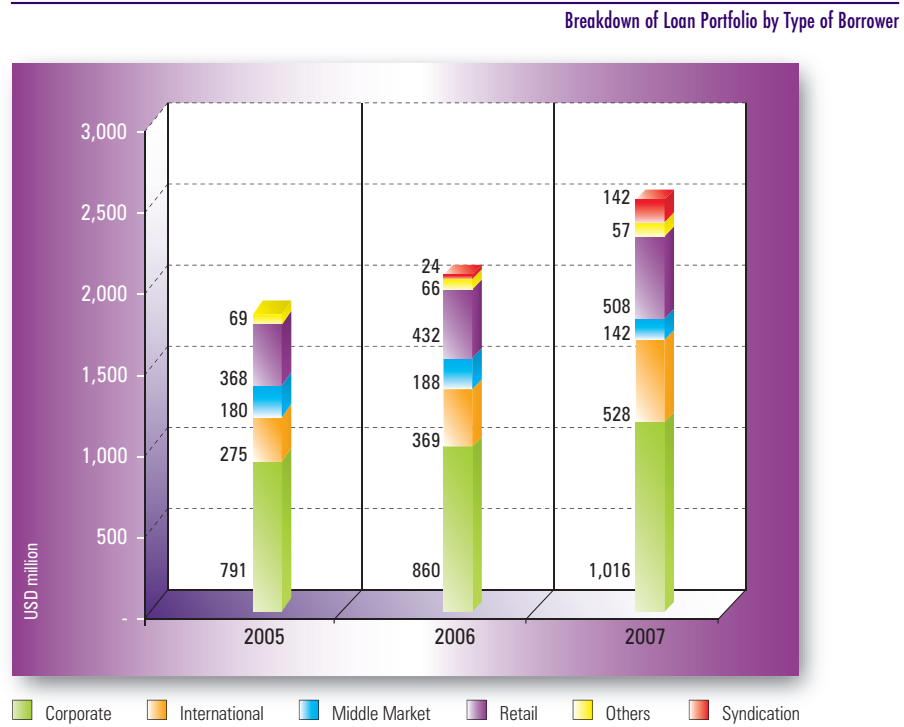
| Loan Portfolio by Nature of Borrower | Dec-06           |                  |               |
|--------------------------------------|------------------|------------------|---------------|
|                                      | LBP million      | US\$ 000's       | % of total    |
| Corporate                            | 1,296,452        | 860,001          | 44.4%         |
| International                        | 555,637          | 368,582          | 19.0%         |
| Middle Market                        | 282,868          | 187,641          | 9.7%          |
| Retail                               | 651,903          | 432,440          | 22.3%         |
| Syndication                          | 36,501           | 24,213           | 1.2%          |
| Other                                | 99,709           | 66,142           | 3.4%          |
| <b>Total</b>                         | <b>2,923,070</b> | <b>1,939,018</b> | <b>100.0%</b> |

| Loan Portfolio by Nature of Borrower | Dec-07           |                  |               |
|--------------------------------------|------------------|------------------|---------------|
|                                      | LBP million      | US\$ 000's       | % of total    |
| Corporate                            | 1,531,994        | 1,016,248        | 42.5%         |
| International                        | 795,266          | 527,539          | 22.0%         |
| Middle Market                        | 214,755          | 142,457          | 6.0%          |
| Retail                               | 765,175          | 507,579          | 21.2%         |
| Syndication                          | 214,496          | 142,286          | 5.9%          |
| Other                                | 85,883           | 56,971           | 2.4%          |
| <b>Total</b>                         | <b>3,607,568</b> | <b>2,393,080</b> | <b>100.0%</b> |

During 2007, gross loan portfolio increased by 23.4% (+LBP 684 billion) to reach LBP 3,608 billion (US\$ 2,393 million) at the end of December 2007 compared to an increase of 15.2% (+LBP 386 billion) in 2006.

**Performance Review**

The Chart below shows the evolution of gross loans portfolio between the years 2005 and 2007:



**Commercial Loan Portfolio**

- Corporate loan portfolio increased by 18.2% (+LBP 236 billion or US\$ 156 million) during the year 2007 to reach LBP 1,532 billion (US\$ 1,016 million) at the end of December 2007 compared to an increase of 8.8% (+LBP 105 billion / US\$ 69 million) in 2006. Corporate loans represented 42.5% of gross loan portfolio at the end of Dec-2007 compared to 44.4% at the end of December 2006.
- International loan portfolio increased by 43.1% (LBP 240 billion / US\$ 159 million) during the year 2007 to reach LBP 795 billion (US\$ 528 million) at the end of December 2007 compared to an increase of 49.5% (LBP 184 billion / US\$ 122 million) in 2006. International loans represented 22% of gross loans portfolio compared to 19% at the end of December 2006.
- The bank participated in Syndicated loans for the first time in 2006 where total exposure amounted to LBP 37 billion (US\$ 24 million) and sharply increased its exposure to reach LBP 215 billion (US\$ 142 million) at the end of Dec-2007 representing 5.9% of gross loans portfolio compared to 1.2% at the end of Dec-2006.
- Middle market loan portfolio decreased by 24% during the year 2007 to reach LBP 215 billion (US\$ 142 million) at the end of December 2007 representing 6% of gross loan portfolio compared to 9.7% at the end of December 2006.

**Retail Loans Portfolio**

|                        | Dec-05         |                |               |
|------------------------|----------------|----------------|---------------|
|                        | LBP million    | US\$ 000's     | % of total    |
| Personal Loans         | 74,539         | 49,446         | 12.5%         |
| Byblos - Housing Loans | 150,413        | 99,776         | 25.1%         |
| PHC Housing Loans      | 120,439        | 79,893         | 20.1%         |
| Army Housing Loans     | 35,124         | 23,299         | 5.9%          |
| Auto Loans             | 125,489        | 83,243         | 21.0%         |
| Plastic Cards          | 13,364         | 8,865          | 2.2%          |
| Kafalat                | 69,640         | 46,196         | 11.6%         |
| Others                 | 9,064          | 6,012          | 1.6%          |
| <b>Total Retail</b>    | <b>598,072</b> | <b>396,731</b> | <b>100.0%</b> |

|                        | Dec-06         |                |               |
|------------------------|----------------|----------------|---------------|
|                        | LBP million    | US\$ 000's     | % of total    |
| Personal Loans         | 92,758         | 61,531         | 14.2%         |
| Byblos - Housing Loans | 143,880        | 95,443         | 22.1%         |
| PHC Housing Loans      | 134,633        | 89,309         | 20.7%         |
| Army Housing Loans     | 35,701         | 23,683         | 5.5%          |
| Auto Loans             | 142,686        | 94,651         | 21.9%         |
| Plastic Cards          | 18,321         | 12,153         | 2.8%          |
| Kafalat                | 76,776         | 50,929         | 11.8%         |
| Others                 | 7,147          | 4,741          | 1.1%          |
| <b>Total Retail</b>    | <b>651,903</b> | <b>432,440</b> | <b>100.0%</b> |

|                        | Dec-07         |                |               |
|------------------------|----------------|----------------|---------------|
|                        | LBP million    | US\$ 000's     | % of total    |
| Personal Loans         | 121,693        | 80,725         | 15.9%         |
| Byblos - Housing Loans | 138,428        | 91,826         | 18.1%         |
| PHC Housing Loans      | 155,449        | 103,117        | 20.3%         |
| Army Housing Loans     | 37,297         | 24,741         | 4.9%          |
| Auto Loans             | 183,385        | 121,648        | 24.0%         |
| Plastic Cards          | 27,929         | 18,527         | 3.7%          |
| Kafalat                | 93,107         | 61,763         | 12.2%         |
| Others                 | 7,887          | 5,232          | 1.0%          |
| <b>Total Retail</b>    | <b>765,175</b> | <b>507,579</b> | <b>100.0%</b> |

Retail loans portfolio increased by 17.4% (+LBP 113 billion/ US\$ 75 million) during the year 2007 to reach LBP 765 billion (US\$ 508 million) at the end of December 2007 compared to an increase of 9.0% (LBP 54 billion /US\$ 36 million) in 2006. Retail loans portfolio represented 21.2% of gross loan portfolio at the end of December 2007 compared to 22.3% at the end of December 2006.

In 2007, the Bank continued its policies of promoting retail lending, especially in launching in Aug-07 the cards loyalty program, seasonal personal loans campaigns, as well as granting auto loans with maturities up to six year besides launching retail loans in Syria through its subsidiary Byblos Bank Syria.

Personal loans increased by 31.2% (LBP 29 billion /US\$ 19.2 million) during the year 2007 to reach LBP 121.7 billion (US\$ 80.7 million) at the end of 31 December, 2007 compared to an increase of 24.4% (+LBP 18.2 billion / US\$ 12.1 million) during 2006. Consequently, share of personal loans out of total retail portfolio increased from 14.2% at the end of December 2006 to reach 15.9% at the end of December 2007.

Auto loans increased by 28.5% (LBP 40.7 billion / US\$ 27 million) during the year 2007 to reach LBP 183.4 billion (US\$ 121.7 million) at the end of December 2007. Auto loans represented 24% of total retail loans at the end of 2007 compared to 21.9% at the end of 2006.

Housing loans increased by 5.4% (LBP 17 billion / US\$ 11.3 million) during the year 2007 to reach LBP 331 billion (US\$ 219.7 million) representing 43.3% of total retail loans portfolio at the end of December 2007 compared to 48.2% at the end of December 2006.

Outstanding balances of revolving credit cards reached LBP 27.9 billion (USD 18.5 million) as at the end of December 2007, recording an increase of 52.4% (+LBP 9.7 billion) as compared to LBP 18.3 billion (USD 12.2 million) at the end of December 2006.



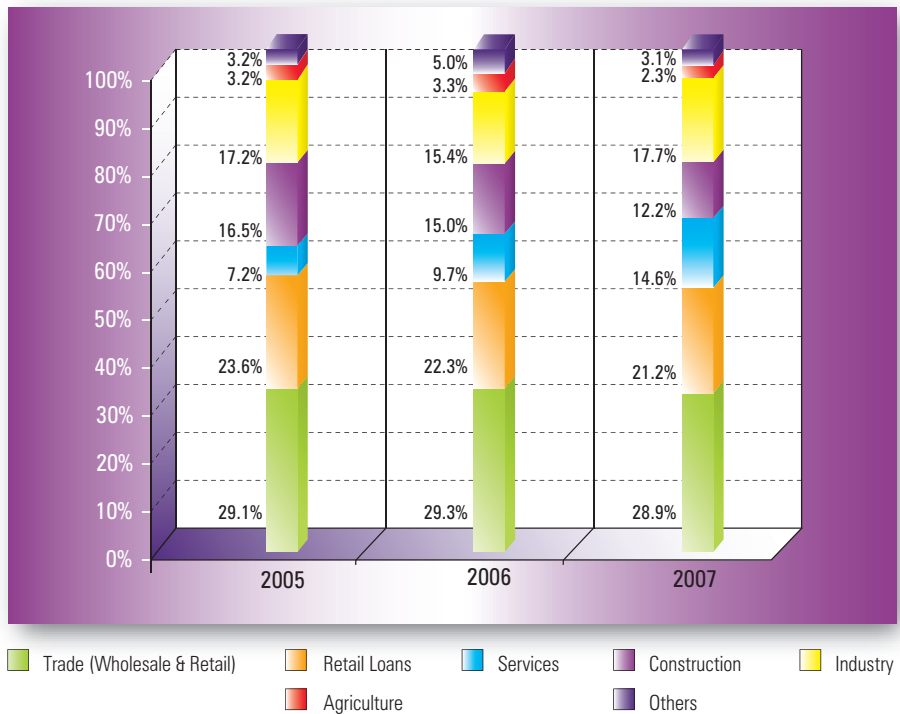
The chart shows the evolution of retail loans throughout the last three years:



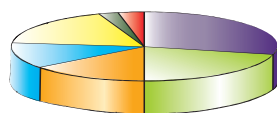
**Performance Review**

**Loan Portfolio by Economic Sector**

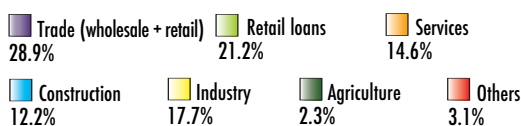
In recent years, the Bank has focused its lending activities, to the extent possible, in sectors considered by Management to be least affected by economic slow-downs. Loans to the trade sector (both wholesale and retail) continued to represent the major part of outstanding loans, constituting 28.9% of outstanding loans as at 31 December, 2007, as compared to 29.3% as at 31 December, 2006 and 29.1% as at 31 December, 2005. Loans to the manufacturing sector increased to 17.7% as at 31 December, 2007, as compared to 15.4% as at 31 December, 2006 and 17.2% as at 31 December, 2005. Loans to the construction sector decreased to 12.2% as at 31 December, 2007, as compared to 15.0% as at 31 December, 2006 and 16.5% as at 31 December, 2005, while retail loans remained relatively stable throughout the last three years at 21.9%, 22.3%, and 21.2% as at 31 December, 2005, 2006 and 2007, respectively.



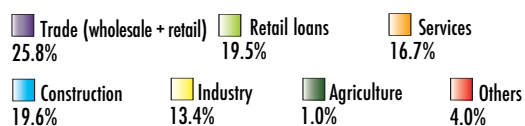
The pie charts below show the breakdown of loan portfolio by economic sector as at 31 December, 2007 in comparison with the Lebanese banking sector.



Loan Portfolio by Economic Sector (Byblos Dec-2007)



Loan Portfolio by Economic Sector (Sector Dec-2007)



### Long Term Sources of Funds

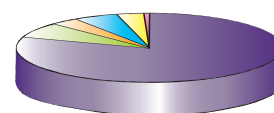
As part of the Bank's strategy to match its longer-term loan portfolio with longer-term funding sources, the Bank has entered into several types of long-term funding resources. The following table shows the breakdown of the Bank's long-term sources of funding as at 31 December 2005, 2006 and 2007, respectively:

|  | As at 31 December |                |                |
|--|-------------------|----------------|----------------|
|  | 2005              | 2006           | 2007           |
| Central Bank of Lebanon                    | 61,028            | 26,537         | 26,537         |
| International Finance Corporation (IFC)    | 14,871            | 8,156          | 4,895          |
| Arab Trade Finance Program                 | 4,135             | 2,096          | 1,986          |
| Certificates of Deposits                   | 77,957            | 77,954         | 77,921         |
| Proparco                                   | 18,775            | 17,478         | 15,196         |
| GSM Program                                | 14,148            | 1,926          | 642            |
| OPEC Fund for Development                  | 3,182             | 2,273          | 1,364          |
| European Investment Bank                   | 9,733             | 73,550         | 73,865         |
| FMO Loan                                   | 9,643             | 7,500          | 5,357          |
| FMO Subordinated Loan                      | 775               |                |                |
| Govco Incorporated NY                      |                   |                | 45,000         |
| Agence Francaise pour le Developpement     |                   |                | 4,894          |
| Citybank                                   |                   |                | 5,000          |
| Index Linked Notes                         | 49,800            | 49,780         | 49,441         |
| Equity Linked Notes                        | 49,700            | 49,690         | 49,410         |
| Commodity Linked Notes                     |                   | 6,363          | 6,367          |
| 9 percent Subordinated Participating Notes | 99,900            | 31,169         | 31,169         |
| Convertible subordinated notes             |                   |                | 200,000        |
| <b>Total long-term sources of funds</b>    | <b>408,887</b>    | <b>354,473</b> | <b>399,045</b> |

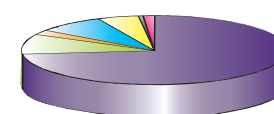
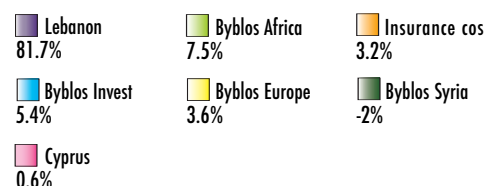




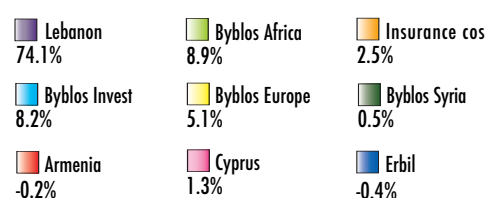
The pie chart below shows the contribution of the Bank's subsidiaries to consolidated income between the years 2006 and 2007:



Income by Entity 2006



Income by Entity 2007



### Net Interest Income

Net interest income before provisions for the year 2007 amounted to LBP 266,825 million (US\$ 177 million) recording an increase of 17.6 % ( + LBP 39,902 million or US\$ 26.5 million) compared to LBP 226,923 million (US\$ 150.5 million) for the year 2006. Consequently, net interest margin increased by 10 basis points to reach 2.1% at the end of 2007 compared to 2% at the end of 2006.

|   | 2006                           |                |                   | 2007                           |                |                   |
|---|--------------------------------|----------------|-------------------|--------------------------------|----------------|-------------------|
|   | Average Balance<br>LBP Million | Interest       | Average Rate<br>% | Average Balance<br>LBP Million | Interest       | Average Rate<br>% |
| <b>Assets</b>   |                                |                |                   |                                |                |                   |
| Interest bearing deposits in other banks                          | 4,774,255                      | 292,849        | 6.13%             | 5,267,406                      | 309,254        | 5.87%             |
| Securities  | 124,400                        | 6,267          | 5.04%             | 104,350                        | 10,032         | 9.61%             |
| Loans   | 2,440,415                      | 190,472        | 7.80%             | 3,001,868                      | 244,477        | 8.14%             |
| Treasury Bills  | 3,921,298                      | 321,600        | 8.20%             | 4,219,922                      | 360,924        | 8.55%             |
| <b>Total Interest Earning Assets</b>                              | <b>11,260,368</b>              | <b>811,188</b> | <b>7.20%</b>      | <b>12,593,545</b>              | <b>924,687</b> | <b>7.34%</b>      |
| Investments in affiliates   |                                |                |                   |                                |                |                   |
| Total earning assets  | 11,260,368                     | 811,188        | 7.20%             | 12,593,545                     | 924,687        | 7.34%             |
| Cash  | 71,002                         | 0              | 0.00%             | 98,164                         | 0              | 0.00%             |
| Premises & equipment  | 184,712                        | 0              | 0.00%             | 216,568                        | 0              | 0.00%             |
| Other non-interest bearing assets                                 | 329,754                        | 0              | 0.00%             | 413,054                        | 0              | 0.00%             |
| <b>Total average assets</b>                                       | <b>11,845,836</b>              | <b>811,188</b> | <b>6.85%</b>      | <b>13,321,330</b>              | <b>924,687</b> | <b>6.94%</b>      |
| <b>Liabilities</b>  |                                |                |                   |                                |                |                   |
| Customers' deposits   | 8,986,232                      | 505,872        | 5.63%             | 10,196,269                     | 580,432        | 5.69%             |
| Subordinate loans   | 100,412                        | 12,492         | 12.44%            | 189,490                        | 8,669          | 4.57%             |
| Certificates of deposit   | 120,929                        | 7,785          | 6.44%             | 121,047                        | 7,784          | 6.43%             |
| Index & equity linked instruments                                 | 149,241                        | 9,024          | 6.05%             | 150,649                        | 9,195          | 6.10%             |
| Interest bearing deposits due to banks                            | 957,079                        | 49,092         | 5.13%             | 1,011,536                      | 51,782         | 5.12%             |
| <b>Total interest bearing liabilities</b>                         | <b>10,313,892</b>              | <b>584,265</b> | <b>5.66%</b>      | <b>11,668,990</b>              | <b>657,862</b> | <b>5.64%</b>      |
| Other liabilities   | 466,982                        | 0              | 0.00%             | 533,320                        | 0              | 0.00%             |
| Shareholders' equity  | 1,064,962                      | 0              | 0.00%             | 1,119,021                      | 0              | 0.00%             |
| <b>Total Average Liabilities &amp; Equity</b>                     | <b>11,845,836</b>              | <b>584,265</b> | <b>4.93%</b>      | <b>13,321,330</b>              | <b>657,862</b> | <b>4.94%</b>      |
| <b>Spread (a)</b>   |                                |                | <b>1.54%</b>      |                                |                | <b>1.70%</b>      |
| <b>Spread (b)</b>   |                                |                | <b>1.92%</b>      |                                |                | <b>2.00%</b>      |
| <b>Interest Earning Assets /<br/>Interest Bearing Liabilities</b> |                                |                | <b>1.09</b>       |                                |                | <b>1.08</b>       |

a) Average return on interest earning assets – average cost of interest bearing liabilities

b) Average return on assets – average cost of liabilities & equity

## Performance Review

### Provisions Allocated

Net provisions allocated for doubtful loans decreased by 53.7% to LBP 4,761 million (U.S. \$3.16 million) for the year 2007, as compared to LBP 10,282 million (U.S. \$6.82 million) for the year 2006. This decrease was mainly due to the decline of LBP 5.1 billion (U.S. \$3.4 million) in provisions for doubtful loans allocated in 2007 as compared to 2006. Coverage of non-performing loans by specific and general provisions and reserved interest increased to 107.51% as at 31 December, 2007, as compared to 100.88% as at 31 December, 2006. Additional details on coverage of non-performing loans will be discussed under assets quality section.

| In LBP Million   | 2005           | 2006           | 2007           |
|--|----------------|----------------|----------------|
| <b>Provision set up during the year</b>                    |                |                |                |
| -Doubtful Debts  | 30,679         | 18,062         | 13,602         |
| -Doubtful banks & financial institutions accounts          | 695            |                |                |
| -Miscellaneous debtor accounts                             | 128            | 253            | 50             |
| -Write offs  | 1,125          | 570            | 156            |
| <b>Total Provisions Allocated</b>                          | <b>32,627</b>  | <b>18,885</b>  | <b>13,808</b>  |
| <b>Provision set up during the year</b>                    |                |                |                |
| -Loans recovered or upgraded                               | (7,528)        | (8,568)        | (8,044)        |
| -Excess general provisions brought forward from prior year | (77)           | 0              |                |
| -Doubtful banks & financial institutions accounts          |                | (35)           |                |
| -Miscellaneous debtor recovered                            | (153)          | 0              | (1,003)        |
| <b>Total Provisions Recoveries</b>                         | <b>(7,758)</b> | <b>(8,603)</b> | <b>(9,047)</b> |
| <b>Net Provisions Allocated</b>                            | <b>24,869</b>  | <b>10,282</b>  | <b>4,761</b>   |

### Non Interest Income

| In LBP Million  | 2005           | 2006           | 2007           | Growth                      |
|---|----------------|----------------|----------------|-----------------------------|
|   |                |                |                | (Vol.) (%)                  |
| <b>Commissions on documentary credits &amp; acceptances</b> | <b>28,105</b>  | <b>25,946</b>  | <b>35,854</b>  | <b>9,836</b> <b>38.19%</b>  |
| out of which in Lebanon                                     | 16,157         | 14,058         | 18,259         | 4,201 29.88%                |
| out of which in Byblos Europe                               | 7,212          | 8,654          | 11,184         | 2,530 29.24%                |
| out of which in Byblos Africa                               | 4,736          | 3,060          | 5,250          | 2,190 71.57%                |
| out of which in Byblos Syria                                |                | 174            | 1,161          | 987 567.2%                  |
| <b>Commissions on letters of guarantees</b>                 | <b>6,530</b>   | <b>7,002</b>   | <b>8,366</b>   | <b>1,364</b> <b>19.48%</b>  |
| out of which in Lebanon                                     | 4,987          | 5,167          | 6,395          | 1,228 23.77%                |
| out of which in Byblos Europe                               | 639            | 523            | 624            | 101 19.31%                  |
| out of which in Byblos Africa                               | 904            | 1,020          | 588            | (432) -42.35%               |
| out of which in Byblos Syria                                |                | 292            | 759            | 467 160.03%                 |
| <b>Securities income</b>                                    | <b>45,031</b>  | <b>17,039</b>  | <b>17,151</b>  | <b>112</b> <b>0.66%</b>     |
| <b>Foreign exchange income</b>                              | <b>7,921</b>   | <b>8,809</b>   | <b>12,229</b>  | <b>3,420</b> <b>38.82%</b>  |
| <b>Other commissions on banking services</b>                | <b>37,151</b>  | <b>46,445</b>  | <b>48,809</b>  | <b>2,365</b> <b>5.09%</b>   |
| <b>Total non-interest income</b>                            | <b>124,738</b> | <b>105,241</b> | <b>122,409</b> | <b>17,169</b> <b>16.31%</b> |

Non-interest income for the year 2007 amounted to LBP 122,409 million (US\$ 81.2 million) recording an increase of 16.3% ( +LBP 17,169 million) as compared to LBP 105,241 million (US\$ 69.81 million) in the same period of the previous year.

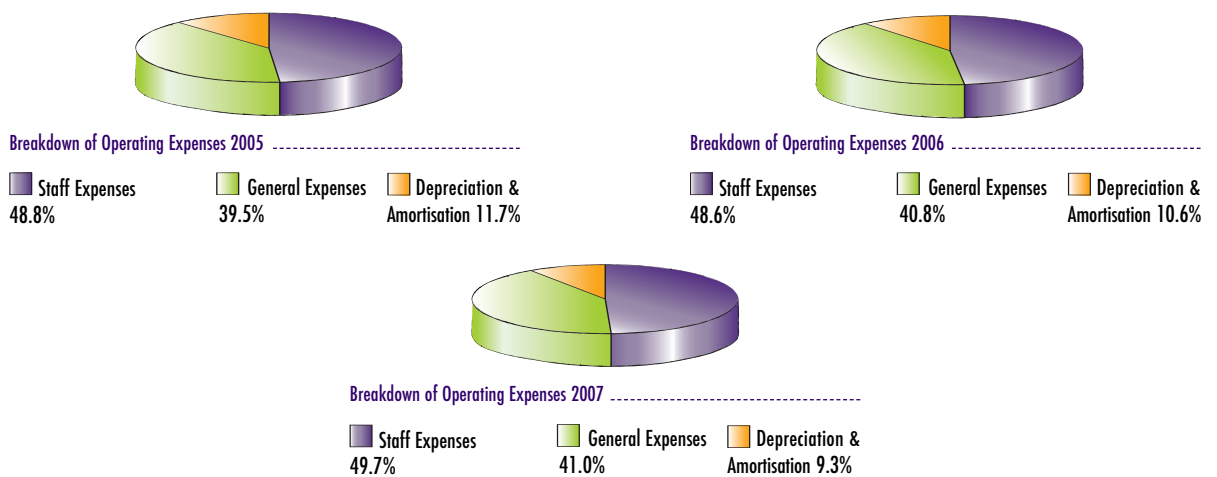
- Commissions on documentary credits and acceptances for the year 2007 amounted to LBP 35,854 million (US\$ 23.8 million) recording an increase of 38.2% as compared to LBP 25,946 million (US\$ 17.2 million) in 2006. Trade finance activities in 2007 represented 29.2% of total non-interest income in 2007 higher than 24.7% in 2006.
- Commissions on letters of guarantees for the year 2007 amounted to LBP 8,366 million (US\$ 5,550 million) recording an increase of 19.5% as compared to LBP 7,002 million (US\$ 4,645 million) in 2006.
- Realised and unrealised profits on the securities portfolio for the year 2007 amounted to LBP 17,151 million (US\$ 11.4 million) recording a small increase of 0.7% as compared to 17,039 million (US\$ 11.3 million) in 2006.
- Gains on foreign exchange trading for the year 2007 amounted to LBP 12,229 million (US\$ 8.11 million) recording an increase of 38.8% as compared to LBP 8,809 million (US\$ 5.8 million).

**Operating Expenses**

| In LBP Million                  | 2005           | 2006           | 2007           | (Vol.)        | Growth (%)   |
|---------------------------------|----------------|----------------|----------------|---------------|--------------|
| Staff Expenses                  | 72,819         | 81,978         | 98,366         | 16,388        | 20.0%        |
| General Expenses                | 58,902         | 68,791         | 81,182         | 12,391        | 18.0%        |
| Depreciation & Amortisation     | 17,472         | 17,963         | 18,536         | 573           | 3.2%         |
| <b>Total Operating Expenses</b> | <b>149,193</b> | <b>168,732</b> | <b>198,084</b> | <b>29,352</b> | <b>17.4%</b> |

Operating expenses for the year 2007 amounted to LBP 198,084 million (US\$ 131.4 million) recording an increase of 17.4% (+LBP 29,352 million) as compared to LBP 168,732 million (US\$ 112 million) in 2006. Despite the increase in operating expenses, the bank succeeded in decreasing cost to income ratio to reach 51.1% in 2007 compared to 51.9% in 2006.

The graphs below show the breakdown of operating expenses throughout the years 2005- 2007.



The graph below shows the evolution of operating expenses and cost to income over the last four years.



## Performance Review

## Assets Quality

**Loan Portfolio**

Accordingly to Decision No. 7159 issued by the Central Bank, banks and financial institutions operating in Lebanon are required to classify loans according to five categories of risk: (i) ordinary/regular accounts (subdivided into (a) unconditional and (b) incomplete documentation); (ii) accounts to be followed-up and regularised; (iii) less than ordinary/sub-standard accounts; (iv) doubtful accounts; and (v) bad or ailing accounts. The Bank's internal classification system, which has been followed since 1992, generally incorporates and refines the requirements set out in Central Bank Decision No. 7159. Because the Bank's internal classification criteria are more detailed than those of the Central Bank, no material reclassifications were required to reclassify the Bank's loans according to the applicable Central Bank regulations when they came into effect and the Bank believes that, as at 31 December, 2007, it was in compliance with all related requirements. The Bank continues to adhere to its own loan classification criteria for internal purposes, although reports to the Central Bank and the Banking Control Commission are made in accordance with the Central Bank classifications.

The frequency of the Bank's review of problem loans is dependent upon the applicable classification. Loans that are classified as Classification 1 or Classification 2 are reviewed by the Bank on a monthly basis, whereas loans that are classified as Classification 3 or Classification 4 are reviewed on a quarterly basis.

When a loan is 90 days past due, interest income ceases to be accrued in the statement of income and is allocated as "reserved interest".

The tables below show the breakdown of the Bank's loan portfolio (gross and net) over the last three years:

| As at 31 December     | 2005             |              | 2006             |              | 2007             |              |
|-----------------------|------------------|--------------|------------------|--------------|------------------|--------------|
|                       | LBP million      | % of total   | LBP million      | % of total   | LBP million      | % of total   |
| <b>Gross balances</b> |                  |              |                  |              |                  |              |
| Good loans            | 1,957,835        | 77.1         | 2,387,049        | 81.7         | 3,122,415        | 86.6         |
| Watch loans           | 259,382          | 10.3         | 251,075          | 8.6          | 281,679          | 7.8          |
| Substandard loans     | 53,966           | 2.1          | 47,049           | 1.6          | 35,495           | 1.0          |
| Doubtful loans        | 201,893          | 8            | 170,048          | 5.8          | 113,968          | 3.2          |
| Bad loans             | 63,839           | 2.5          | 67,849           | 2.3          | 54,011           | 1.5          |
| <b>Total</b>          | <b>2,536,915</b> | <b>100.0</b> | <b>2,923,070</b> | <b>100.0</b> | <b>3,607,568</b> | <b>100.0</b> |
| <b>Net balances</b>   |                  |              |                  |              |                  |              |
| Good loans            | 1,957,835        | 84.6         | 2,387,049        | 88.2         | 3,122,415        | 90.4         |
| Watch loans           | 259,382          | 11.3         | 251,075          | 9.3          | 281,679          | 8.2          |
| Substandard loans     | 36,740           | 1.6          | 31,931           | 1.2          | 21,381           | 0.6          |
| Doubtful loans        | 57,129           | 2.5          | 37,078           | 1.4          | 29,281           | 0.8          |
| Bad loans             | 0                | 0.0          | 0                | 0.0          | 0                | 0.0          |
| <b>Total</b>          | <b>2,311,086</b> | <b>100.0</b> | <b>2,707,133</b> | <b>100.0</b> | <b>3,454,756</b> | <b>100.0</b> |

**Provisioning and Coverage Ratios**

| In LBP million  | Dec-05         | Dec-06         | Dec-07         |
|---|----------------|----------------|----------------|
| Classification 3 loans (substandard loans)              | 53,966         | 47,049         | 35,495         |
| Classification 4 & 5 loans (non-performing loans)       | 265,731        | 237,897        | 167,979        |
| <b>Total classified loans</b>                           | <b>319,697</b> | <b>284,946</b> | <b>203,474</b> |
| Specific provisions for loan losses                     | 111,762        | 108,552        | 65,690         |
| General provisions                                      | 34,011         | 39,172         | 41,901         |
| <i>out of which general provisions for retail</i>       | 20,427         | 23,254         | 20,630         |
| Reserved interest (sub-standard loans)                  | 17,226         | 15,118         | 14,114         |
| Reserved interest (non-performing loans)                | 96,840         | 92,267         | 73,008         |
| <b>Total provisions and cash collateral</b>             | <b>259,839</b> | <b>255,109</b> | <b>194,713</b> |
| Classified loans (3) / total loans                      | 2.13%          | 1.61%          | 0.98%          |
| Classified loans (4 & 5) / total loans                  | 10.47%         | 8.14%          | 4.66%          |
| Total classified / Total loans                          | 12.60%         | 9.75%          | 5.64%          |
| Total provisions / Total loans                          | 10.24%         | 8.73%          | 5.4%           |
| NPL provisions / Non-performing loans (*)               | 91.30%         | 100.88%        | 107.51%        |
| NPL provisions / Non-performing loans (**)              | 83.61%         | 91.11%         | 95.23%         |
| Total provisions / Total classified loans (3,4,& 5) (*) | 81.28%         | 89.53%         | 95.69%         |

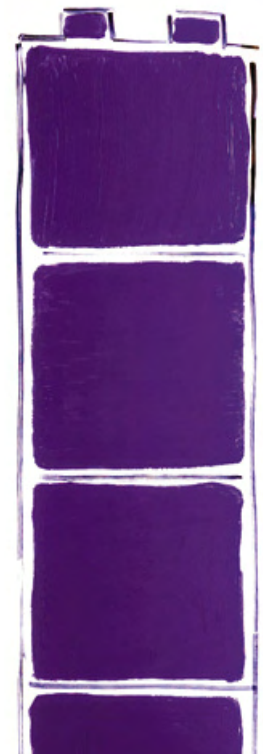
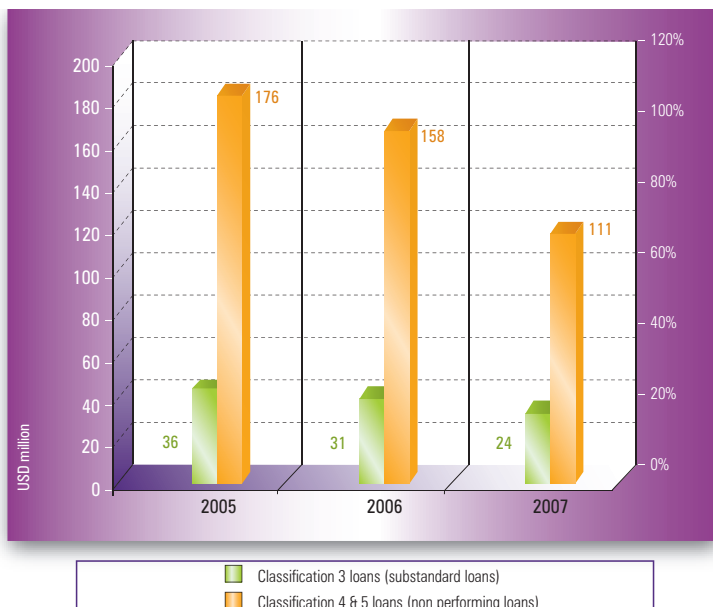
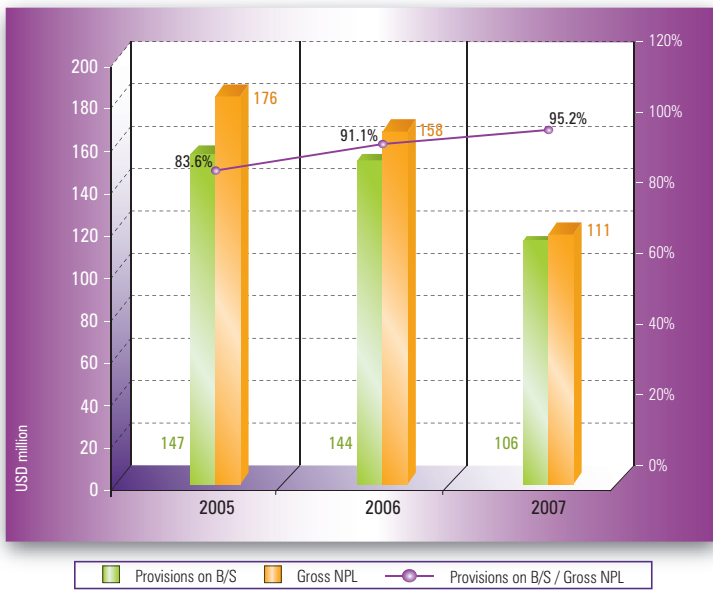
(\*) Includes specific and general provisions, reserved interest

(\*\*) Excluding general provisions for retail loans



Performance Review

Total classified loans (substandard, doubtful, and loss) amounted to LBP 203,474 million (US\$ 135 million) at the end of December 2007 representing 5.6% of total loan portfolio compared to LBP 284,946 million (US\$ 189 million) at the end of December 2006, representing 9.8% of total loan portfolio. Total non-performing loans (doubtful and loss) amounted to LBP 167,979 million (US\$ 111 million) as at 31 December, 2007 representing 4.7% of total loan portfolio lower than 8.1% at the end of December 2006. Specific and general provisions (excluding general provisions for retail loan portfolio) as well as reserved interest on non-performing loans amounted to LBP 159,969 million (US\$ 106.2 million) covering up to 95.2% of total non-performing loans as at 31 December, 2007 compared to 91.1% at the end of December 2006. Substandard loans amounted to LBP 35,495 million (US\$ 23.6 million) at the end of December 2007 representing 0.98% of total loan portfolio compared to LBP 47,049 million (US\$ 31.2 million) and 1.61% respectively at the end of December 2006. Substandard loans were covered up to 39.8% by reserved interest at the end of December 2007 compared to 32.1% as at 31 December, 2006.



**Investment and Trading Portfolio**

The Bank's investment portfolio includes Lebanese treasury bills and other governmental bills, bonds and financial instruments with fixed income and marketable securities and financial instruments with variable income.

The following table sets forth the breakdown of the Bank's securities portfolio by type of instrument and currency as at 31 December, 2005, 2006 and 2007:

| As at 31 December   | 2005             |            | 2006             |            | 2007             |            |
|---|------------------|------------|------------------|------------|------------------|------------|
|   | LBP million      | percent    | LBP million      | percent    | LBP million      | percent    |
| <b>Lebanese and other governmental treasury bills and bonds</b>                                 |                  |            |                  |            |                  |            |
| Lebanese treasury bills in LBP <sup>(1)</sup>   | 1,880,870        | 38.0       | 2,225,740        | 41.2       | 2,134,306        | 39.8       |
| Lebanese governmental bonds in foreign currency   | 1,786,918        | 36.0       | 1,949,068        | 36.1       | 2,130,730        | 39.7       |
| <b>Bonds and financial assets with fixed income</b>   |                  |            |                  |            |                  |            |
| Corporate bonds in foreign currency   | 162,417          | 3.3        | 86,383           | 1.6        | 122,316          | 2.3        |
| Corporate certificates of deposit in foreign currency   | 47,627           | 1          | 47,425           | 0.9        | 38,607           | 0.7        |
| Central Bank certificates of deposits in LBP and foreign currency <sup>(2)</sup>                | 1,038,216        | 21         | 1,056,224        | 19.5       | 824,184          | 15.3       |
| <b>Shares, securities and financial assets with variable income in LBP and foreign currency</b> |                  |            |                  |            |                  |            |
|   | 35,818           | 0.7        | 38,648           | 0.7        | 117,867          | 2.2        |
| <b>Total</b>  | <b>4,951,866</b> | <b>100</b> | <b>5,403,488</b> | <b>100</b> | <b>5,368,010</b> | <b>100</b> |

**Lebanese and Other Governmental Treasury Bills and Bonds**

Lebanese and other governmental treasury bills and bonds (in both LBP and foreign currency) increased, as a percentage of the Bank's total securities portfolio, to 79.5% as at 31 December, 2007, as compared to 77.3% as at 31 December, 2006 and 74% as at 31 December, 2005. Investments in Central Bank certificates of deposits (in both LBP and foreign currency) represented 15.6% of the Bank's portfolio as at 31 December, 2007, as compared to 19.5% as at 31 December, 2006 and 21% as at 31 December, 2005.

The Bank's portfolio of securities is classified as follows:

**Investments by Classification**

The Bank's investment securities portfolio is divided between investments held for trading and non-trading investments and financial assets, which are further classified pursuant to IAS 39 as set outlined below.

**Trading Investments**

Investments held for trading are initially recognised at cost and subsequently re-measured at fair value. All related realised and unrealised gains or losses are included in gains and losses arising from trading investments. Interest earned or dividends received are included in interest and similar income and dividend income respectively.

## Performance Review

### Non-Trading Investments and Financial Assets

Pursuant to IAS 39, financial assets are classified as follows:

- **Held-to-maturity investments** – non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Bank has the positive intention and ability to hold these investments to maturity. Investments intended to be held for an undefined period, however, are not included in this classification;
- **Investments carried at fair value through profit and loss account** – investments are classified as fair value through profit and loss account if the fair value of the investment can be reliably measured and the classification as fair value through profit and loss account is in accordance with the documented strategy of the Bank;
- **Investments carried at amortised cost (loans and receivables)** – loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market; and
- **Available-for-sale investments** – available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale or are not classified to any of the three preceding categories.

Financial assets are initially measured at fair value, plus, in the case of investment not carried at fair value through profit or loss, directly attributable transaction costs. The Bank classifies its financial assets at the time of initial recognition and, where allowed and appropriate, re-evaluates its classifications at each financial year-end.

The following tables set forth a breakdown of the Bank's investment securities portfolio, by classification, as at 31 December, 2005, 2006 and 2007:

| As at 31 December, 2005   |                     |                     |                       |                          |                     |                  |
|---|---------------------|---------------------|-----------------------|--------------------------|---------------------|------------------|
|   | Held<br>for trading | Held<br>to maturity | Available<br>for sale | Loans and<br>receivables | Accrued<br>interest | Total            |
| Central Bank certificates of deposit                            |                     |                     |                       | 1,006,591                | 31,625              | 1,038,216        |
| Lebanese and other governmental treasury bills and bonds        | 1,859,119           | 1,177,070           | 558,948               | -                        | 72,651              | 3,667,788        |
| Bonds and financial assets with fixed income                    | 72,605              | 15,374              | 70,718                | -                        | 3,720               | 162,417          |
| Shares, securities & financial instruments with variable income | 22,401              |                     | 13,417                | -                        | -                   | 35,818           |
| Corporate Certificates of deposit                               |                     |                     |                       | 46,730                   | 897                 | 47,627           |
| <b>Total by category</b>  | <b>1,954,125</b>    | <b>1,192,444</b>    | <b>643,083</b>        | <b>1,053,321</b>         | <b>108,893</b>      | <b>4,951,866</b> |
| As at 31 December, 2006   |                     |                     |                       |                          |                     |                  |
|   | Held<br>for trading | Held<br>to maturity | Available<br>for sale | Loans and<br>receivables | Accrued<br>interest | Total            |
| Central Bank certificates of deposit                            |                     |                     |                       | 1,020,267                | 35,957              | 1,056,224        |
| Lebanese and other governmental treasury bills and bonds        | 1,097,240           | 1,799,441           | 1,171,204             |                          | 106,923             | 4,174,808        |
| Bonds and financial assets with fixed income                    | 1,477               | 302                 | 82,747                |                          | 1,857               | 86,383           |
| Shares, securities & financial instruments with variable income | 24,372              |                     | 14,276                |                          |                     | 38,648           |
| Corporate Certificates of deposit                               |                     |                     |                       | 46,482                   | 943                 | 47,425           |
| <b>Total by category</b>  | <b>1,123,089</b>    | <b>1,799,743</b>    | <b>1,268,227</b>      | <b>1,066,749</b>         | <b>145,680</b>      | <b>5,403,488</b> |
| As at 31 December, 2007   |                     |                     |                       |                          |                     |                  |
|   | Held<br>for trading | Held<br>to maturity | Available<br>for sale | Loans and<br>receivables | Accrued<br>interest | Total            |
| Central Bank certificates of deposit                            |                     |                     | 33,164                | 759,666                  | 31,354              | 824,184          |
| Lebanese and other governmental treasury bills and bonds        | 787,967             | 1,646,219           | 1,729,875             |                          | 100,975             | 4,265,036        |
| Bonds and financial assets with fixed income                    | 148                 | 611                 | 118,301               |                          | 3,256               | 122,316          |
| Shares, securities & financial instruments with variable income | 28,547              |                     | 89,320                |                          |                     | 117,867          |
| Corporate Certificates of deposit                               |                     |                     | 21,625                | 15,685                   | 1,297               | 38,607           |
| <b>Total by category</b>  | <b>816,662</b>      | <b>1,646,830</b>    | <b>1,992,285</b>      | <b>775,351</b>           | <b>136,882</b>      | <b>5,368,010</b> |

## Liquidity

|   | Dec-05         | Dec-06        | Dec-07        |
|---|----------------|---------------|---------------|
| <b>Liquid assets to total assets</b>        |                |               |               |
| <b>Cash &amp; Central Bank</b>              | <b>23.98%</b>  | <b>20.30%</b> | <b>18.28%</b> |
| out of which other certificates of deposits | 9.15%          | 8.55%         | 5.77%         |
| <b>Lebanese Government Securities</b>       | <b>32.33%</b>  | <b>33.81%</b> | <b>29.83%</b> |
| Bonds & fixed income securities             | 1.43%          | 0.70%         | 0.86%         |
| Banks & financial institutions              | 18.46%         | 19.19%        | 22.68%        |
| <b>Total liquidity</b>                      | <b>76.20%</b>  | <b>74.00%</b> | <b>71.65%</b> |
| <b>Liquid assets to customers' deposits</b> |                |               |               |
| <b>Cash &amp; central bank</b>              | <b>31.97%</b>  | <b>26.50%</b> | <b>23.90%</b> |
| out of which other certificates of deposits | 12.2%          | 11.16%        | 7.54%         |
| <b>Lebanese government securities</b>       | <b>43.09%</b>  | <b>44.12%</b> | <b>39.02%</b> |
| Bonds & fixed income securities             | 1.91%          | 0.91%         | 1.12%         |
| Banks & financial institutions              | 24.6%          | 25.04%        | 29.66%        |
| <b>Total liquidity</b>                      | <b>101.57%</b> | <b>96.57%</b> | <b>93.70%</b> |

As shown above, although liquidity decreased compared to the previous years, the Bank maintained a high level of liquid assets to meet foreseeable liability maturity requirements. As at 31 December, 2007, liquid assets (comprised of cash, reserves and placements with Central Banks, Lebanese Government securities, placements with banks, and other fixed income securities) represented 71.65% of total assets and 93.7% of customers' deposits compared to 74.0% and 96.57% respectively as at 31 December, 2006.

## Capital and Capital Adequacy

As of 31 December, 2007, the Bank's share capital was LBP 494,456,935,200, consisting of (i) a single class of 205,023,723 Common Shares, with a par value LBP 1,200 per share, all of which were fully paid-up; (ii) 1,000,000 Preferred Shares, with a par value of LBP 1,200 per share, which were issued on 30 May, 2003 at a price of, and may, subject to certain conditions, be redeemed by the Bank at, USD 100.00 per share, all of which were fully paid-up; and (iii) 206,023,723 Priority Shares, with a par value of LBP 1,200, all of which were fully paid up.

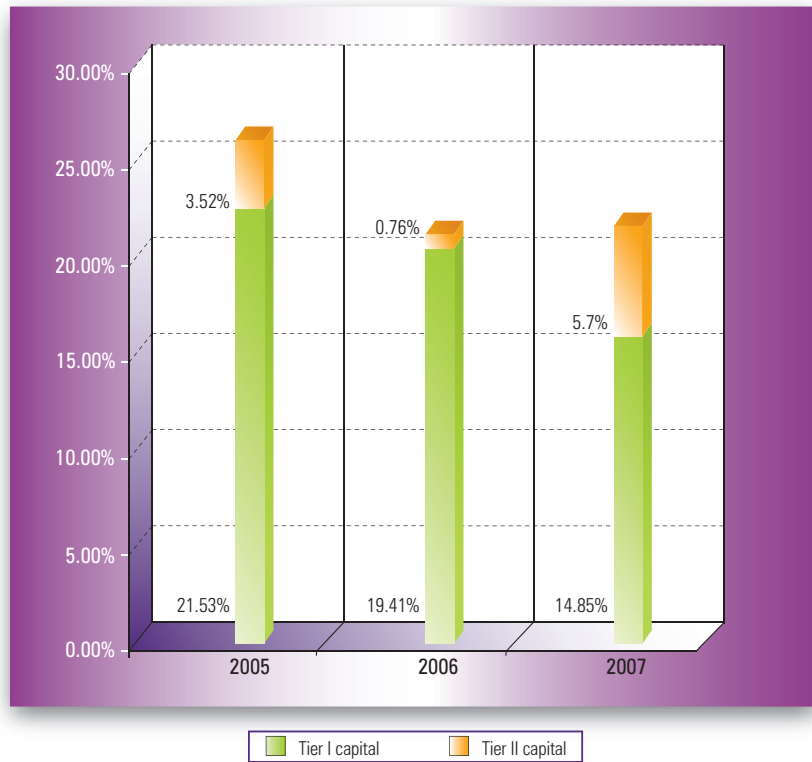
| LBP Million except percentages    | 2005             | 2006             | 2007             |
|-----------------------------------|------------------|------------------|------------------|
| <b>Type of capital</b>            |                  |                  |                  |
| Tier I <sup>(1)(2)</sup>          | 851,795          | 902,117          | 874,317          |
| Tier II <sup>(3)</sup>            | 152,573          | 48,965           | 350,465          |
| <b>Total capital base</b>         | <b>1,004,368</b> | <b>951,082</b>   | <b>1,224,782</b> |
| <b>Risk-weighted assets</b>       |                  |                  |                  |
| Balance sheet items               | 3,425,492        | 3,969,630        | 5,145,012        |
| Off-balance sheet items           | 531,572          | 679,046          | 744,558          |
| <b>Total risk-weighted assets</b> | <b>3,957,064</b> | <b>4,648,676</b> | <b>5,889,570</b> |
| <b>Capital adequacy ratios</b>    |                  |                  |                  |
| Total capital                     | 25.04%           | 20.17%           | 20.54%           |
| Tier I capital                    | 21.53%           | 19.41%           | 14.85%           |
| Tier II capital                   | 3.52%            | 0.76%            | 5.70%            |

- Notes:**
- <sup>1</sup> Tier I capital comprises mainly paid-up share capital (excluding goodwill and intangible fixed assets), issue premium, shareholders' cash contributions to capital, reserves, retained earnings and reserves for unspecified banking risks.
  - <sup>2</sup> Tier II capital comprises subordinated loans and revaluation reserves recognised in the complementary shareholders' equity.
  - <sup>3</sup> Capital adequacy ratio based on total capital is calculated after the deduction of net contributions in non-subsidiary financial institutions from total capital base.

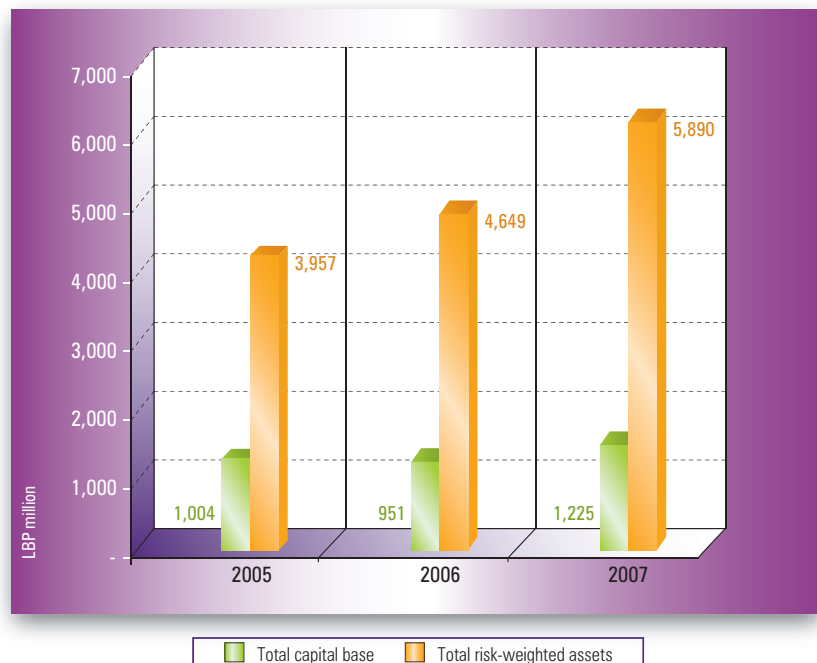
Performance Review

As at 31 December, 2007, based on total capital (Tier I capital and Tier II capital) of LBP 1,225 billion (U.S. \$813 million), the Bank's capital adequacy ratio was 20.5%, as compared to 20.2% as at 31 December, 2006 and 25.0% as at 31 December, 2005 (in each case, excluding net income for the relevant year) and to the minimum capital adequacy ratio of 12.00% required by the Central Bank.

The graph below shows the evolutionary capital adequacy ratios throughout the last three years:



The graph below shows the evolutionary total capital and risk weighted assets throughout the last three years:



### Dividends Distribution

The following table sets forth the high and low sales prices of the Common Shares, as reported on the Beirut Stock Exchange, and the cash dividends paid by the Bank on the Common & Priority Shares with respect to the periods indicated.

| Period      | High          | Low           | Common Share Dividend <sup>(1)</sup> |               |
|-------------|---------------|---------------|--------------------------------------|---------------|
|             | USD           | USD           | LBP                                  | USD           |
| 2000        | 2.3750        | 1.6250        | 250.00                               | 0.1658        |
| 2001        | 1.7500        | 1.0625        | 250.00                               | 0.1658        |
| 2002        | 1.7813        | 1.0625        | 236.84                               | 0.1568        |
| 2003        | 2.0625        | 1.2500        | 157.89                               | 0.1047        |
| 2004        | 1.8100        | 1.4500        | 157.89                               | 0.1047        |
| 2005        | 2.7800        | 1.4500        | 157.89                               | 0.1047        |
| 2006        | 4.0000        | 1.4500        | 157.89                               | 0.1047        |
| <b>2007</b> | <b>2.6000</b> | <b>1.6500</b> | <b>157.89</b>                        | <b>0.1047</b> |

Note: <sup>1</sup> Before taxes at a rate of 5%

| Period      | High          | Low           | Common Share Dividend <sup>(1)</sup> |               |
|-------------|---------------|---------------|--------------------------------------|---------------|
|             | USD           | USD           | LBP                                  | USD           |
| 2005        | 2.5100        | 2.1600        | 11.8400                              | 0.0079        |
| 2006        | 4.0000        | 1.6000        | 205.8900                             | 0.1366        |
| <b>2007</b> | <b>2.5900</b> | <b>1.6900</b> | <b>205.8900</b>                      | <b>0.1366</b> |

Note: <sup>1</sup> Before taxes at a rate of 5%  
<sup>2</sup> Dividends include distribution of 4% on nominal value of priority shares

In addition, at its annual General Meeting held on May 14, 2008, the Bank's shareholders approved the distribution of dividends out of the bank's net income for the year ended December 31, 2007 (before taxes of 5%) of LBP 157.9 (USD 0.1) per Common Share, LBP 205.9 (USD 0.137) per Priority Share (comprised of the regular dividend of LBP 157.9 (USD 0.1) plus the priority dividend equivalent to 4% of the nominal value of the Priority Share as provided in the terms of the Priority Shares) and USD 12 per Series 2003 Preferred Share. Total dividends paid in respect of 2007 represented 62.17% of net income for that year.



Group Profile

**BYBLOS BANK GROUP PROFILE**

**OUR HISTORY**

Established in Byblos-Lebanon in 1950, Byblos Bank Group is a leading universal financial institution focused on domestic and selective regional markets. Throughout more than 55 years of growth, Byblos Bank Group was able to expand with the largest best-spread network of 75 branches in Lebanon, one representative office in Abu Dhabi, one branch in Cyprus and another in Erbil with a strategic presence in Europe and the MENA region through Byblos Bank Africa, Byblos Bank Syria, Byblos Bank Europe and Byblos Bank Armenia.

**OUR STRATEGIC GOALS**

Byblos Bank has consolidated its leading position in the domestic market and has improved further on its market share. The defined mission of the Bank is to be a Universal Bank providing quality services to its clients and stakeholders and accurate solutions for their needs whether in commercial and trade finance, project financing, asset management, private banking, personal and retail services or advisory services.

**OUR MAJOR LINES OF BUSINESS**

- Consumer Banking
- Commercial Banking
- International Banking
- Financial Markets

**OUR VALUES**

- Integrity
- Customer Focus
- Respect for Each Other
- Professionalism
- Team Work
- Accountability

**OUR MISSION**

"Byblos Bank Group is a universal institution that is focused on the domestic and regional markets while striving to offer world-class services to its customers, value creation to its shareholders, fulfillment to its employees, and economic benefits to the community it serves".

**Key Dates**

*Our past gives us vision and strength and shows us the way to better seize all available future opportunities.*

|      |   |
|------|---|
| 1950 | Establishment of "Société Commerciale et Agricole Byblos Bassil Frères & Co." dealing with natural silk and leather tanning and agricultural lending activities.  |
| 1961 | Company's name changed into "Société Bancaire Agricole Byblos Bassil Frères & Co."  |
| 1963 | Company's name changed into "Byblos Bank S.A.L." & registration at Central Bank of Lebanon.   |
| 1976 | Establishment of Byblos Bank Europe in Brussels (Branches in Paris and London).   |
| 1983 | Establishment of ADIR Insurance & Reinsurance Company S.A.L.  |
| 1997 | - Acquisition of Banque Beyrouth pour le Commerce (BBC)<br>- Listing of 30% of its shares on the Beirut Stock Exchange.   |
| 1998 | Full integration of the subsidiary bank in Europe as "Byblos Bank Europe S.A."  |
| 1999 | Acquisition of the branch of Nova Scotia Bank (Lebanon).  |
| 2000 | - Acquisition of Wedge Bank Middle-East.<br>- Acquisition of assets of ING Barings (Lebanon Branch).  |
| 2002 | Acquisition of assets and liabilities of ABN AMRO Bank N.V. (Lebanon Branch).   |
| 2003 | Opening of Byblos Bank Africa S.A. in Khartoum, Sudan.  |
| 2004 | The Islamic Corporation for the Development of the private sector (ICD) acquires a 10% stake in Byblos Bank Africa. ICD will provide long-term industrial loans in Sudan. Vienna-based OPEC owns a 20% stake in Byblos Bank Africa.                           |
| 2005 | - Opening of Representative Office in Abu Dhabi, UAE.<br>- Opening of Byblos Bank Syria S.A. with a capital of US\$ 40 million.<br>Byblos Bank S.A.L. joins in the capital with 41.5%, the OPEC Fund for Development with 7.5% and Syrian investors with 51%. |
| 2006 | Opening of a branch for Byblos Bank in Erbil, Iraq.   |
| 2007 | Acquisition of a 100% stake of ITB Bank Armenia.  |

**BYBLOS BANK GROUP PROFILE****ADIR Insurance & Reinsurance S.A.L. Partnership Natexis Assurances – France**

ADIR Insurance & Reinsurance is a subsidiary of Byblos Bank established in 1983 as part of the Bank's strategy to expand its business. ADIR combines financial stability with an on-going quest for product innovation and an uncompromising commitment to its customers in terms of services, coverage and proper handling of claims. The company provides a broad range of standard and tailored insurance products to both individual and institutional clients. Its products include amongst other branches, life, fire, general accident and medical coverage. In 2001, Natexis Assurances, the fifth largest bancassurance group in France and an affiliate of Natexis Banques Populaires acquired a 34% share in ADIR. As at that date, the Bank retained a controlling interest (64%) in ADIR.

Byblos Bank believes that the association with the French banking group will continue to facilitate the Bank's offering of bancassurance products to its customers in Lebanon and other selected Middle Eastern and North African countries where ADIR plans to create local partnerships.

**BYBLOS BANK EUROPE S.A.**

Byblos Bank Europe S.A. was initially founded in 1976. Legally known as Byblos Bank Belgium S.A., Byblos Bank Europe is headquartered in Brussels and has branches in London and Paris. In 1998, Byblos Bank acquired 99.96% of the outstanding share capital of Byblos Bank Europe. Byblos Bank Europe specialises in short term trade finance operations for selected exporting companies in Europe and offers correspondent banking services for banks in the Middle East and North Africa. In addition, the Paris branch provides banking services to customers located in French speaking African countries whilst the London branch provides services to customers located in the English speaking countries of that continent.

**BYBLOS BANK AFRICA**

After 3 decades of prosperous business in Sudan with local banks and selective customer base, Byblos Bank established in 2003, Byblos Bank Africa. The latter is a full-fledge bank that operates under the Sudanese law and the Central Bank of Sudan. Byblos Bank Africa's main lines of business are: Commercial Banking, Private Banking, and Correspondent Banking. The Islamic Corporation for the Development of the Private Sector (ICD) joined in the capital with 10%, the OPEC Fund for International Development 20%, and Sudanese investors 5%.

**BYBLOS INVEST BANK S.A.L.**

As a means of presenting customers with middle & long-term investment possibilities, Byblos Bank established in October 2003 a new subsidiary: Byblos Invest Bank. Byblos Invest Bank is a specialised bank that operates under the regulations of the Lebanese Law, the Central Bank, and the Banking Control Commission. Its main objective is to allow customers to benefit from attractive interest rates on Term Deposit accounts for a saving period that exceeds six months and to offer medium and long-term loans to the different economic sectors.

**BYBLOS BANK SYRIA S.A.**

Founded in 2004, Byblos Bank Syria S.A. is owned and managed 41.5% by Byblos Bank S.A.L. (Lebanon). A 51% stake was acquired by Syrian investors. The OPEC Fund for International Development has joined in the capital with 7.5%. Byblos Bank Syria operates now with a capital of US\$ 40 million. Byblos Bank Syria has developed a range of corporate and commercial services and programs to answer the needs of Syrian nationals.

**BYBLOS BANK ARMENIA C.J.S.C**

Founded in 2007, Byblos Bank Armenia CJSC is the outcome of a 100% stake acquisition of Byblos Bank Group in ITB (International Trade Bank), a bank incorporated in Armenia with 4 branches. The newly-acquired bank is run as an independent subsidiary of the group, the 9th to join the list of subsidiaries overseas. The Board of Directors of Byblos Bank Armenia CJSC was elected, giving Byblos Bank S.A.L. full ownership of Byblos Bank Armenia. The organisation of Byblos Bank Armenia is aligned with the main business lines of Byblos Bank Group.

## Group Addresses

## Headquarters

|                     |                                 |
|---------------------|---------------------------------|
| Ashrafieh - Beirut  | Phone: (01) 335200              |
| Elias Sarkis Avenue | Fax: (01) 334554                |
| Byblos Bank Tower   | Telex: BYBANK 41601 LE          |
| P.O.Box: 11-5605    | Cable: BYBLOBANK                |
| Riad El Solh        | SWIFT: BYBALBBX                 |
| Beirut 1107 2811    | Forex: (01) 335255              |
|                     | Web Site: www.byblosbank.com    |
|                     | Customer Service: (01) 20 50 50 |

## Beirut 1 Regional Management

|                    | Address  | Tel.                 | Fax         |
|--------------------|--|----------------------|-------------|
| Verdun Moussaitbeh | Rachid Karamah Street -<br>Byblos Bank Bldg. - 2nd Floor Near F.S.I. | (01) 803315 / 803988 | (01) 803299 |

## Branches

|                            |   |  |             |
|----------------------------|---|--|-------------|
| Airport<br>(24 h services) | Beirut International Airport<br>Departure Zone                                | (01) 629000 / 629100 / 629111            |             |
| Bechara Al Khoury          | Bechara Al Khoury Boulevard<br>Andalos Bldg.                                  | (01) 663959 / 663960.1                   |             |
| Bliss                      | Bliss Street<br>Mohamad F. Itani Bldg.  | (01) 369238 / 369240                     |             |
| Bourj Abou Haidar          | Main Street<br>El Hajj Mohamad Aleji Bldg.                                    | (01) 319652 / 319803 / 704124.5 / 707275 |             |
| Chiyah                     | Al Moucharrafieh - Al Ariss Street<br>Saleh Bldg. - Facing Ministry of Labour | (01) 556734 / 552499 / 552566 / 279308.9 |             |
| Ghobeiry                   | Chiyah Street<br>Matar Hodroj Bldg.   | (01) 837144 / 837160.1 / 824043.7        |             |
| Hamra                      | Hamra Street<br>Imad Salma Bldg.  | (01) 341540 / 345692 / 745672.3.4.5      |             |
| Hamra Sadat                | Hussein Talhouk Street<br>Nemr Bldg.  | (01) 792477 / 801655 / 803738 / 868466   |             |
| Haret Hreyk                | Hadi Nasrallah Blvd.<br>Hazmieh Cross Road - Al Jinan Bldg.                   | (01) 544270 / 558860.1                   | (01) 558859 |
| Istiklal                   | Istiklal Street<br>Tabsh Bldg.  | (01) 736152.5                            |             |
| Jnah                       | Khalil Moutran Street<br>Hannawi Bldg. - Near BHV                             | (01) 840642.3.4                          | (01) 840473 |
| Mar Elias                  | Mar Elias Street<br>Boubess Bldg.   | (01) 300160 / 305055 / 305059 / 300893   |             |
| Mazraa                     | Corniche Al Mazraa<br>Wakef Al Roum Center                                    | (01) 302406 / 310038 / 819399            |             |
| Verdun                     | Rashid Karamah Street<br>Byblos Bank Bldg.                                    | (01) 803775 / 805100 / 867876            |             |
| Verdun Moussaitbeh         | Rashid Karamah Street<br>Byblos Bank Bldg. - Near F.S.I.                      | (01) 803296                              | (01) 803299 |

## Beirut 2 Regional Management

|                      |   |               |             |
|----------------------|---|---------------|-------------|
| Ashrafieh St.Nicolas | Charles Malek Avenue<br>The Netherlands Tower | (01) 203157.8 | (01) 203159 |
|----------------------|---|---------------|-------------|

## Branches

|                        |   |                                     |             |
|------------------------|---|-------------------------------------|-------------|
| Ain El Remmaneh        | Wadih Neim Street<br>Mahdi Bldg.                | (01) 284030 / 292122 / 293397.8     |             |
| Ashrafieh Geitawi      | St. Louis Street<br>Bassil Bldg.                | (01) 560859 / 561021.2 / 584644.5.6 |             |
| Ashrafieh<br>Gemmayzeh | Gouraud Street<br>Halim Naim Zeini Bldg.        | (01) 566128 / 566134 / 566895       |             |
| Ashrafieh Sassine      | Elias Sarkis Avenue<br>Byblos Bank Tower        | (01) 200154 / 335200                |             |
| Ashrafieh St. Nicolas  | Charles Malek Avenue<br>The Netherlands Tower   | (01) 219200                         | (01) 217756 |
| Ashrafieh Tabaris      | Chehadeh Street<br>Les Jardins de Tabaris Bldg. | (01) 331580.1                       | (01) 331582 |
| Baabda                 | Main Road<br>Helou Bldg.                        | (05) 468156 / 468149 / 468207       |             |

|                   | Address   | Tel.   | Fax         |
|-------------------|---|--|-------------|
| Baabda Cap Center | Damascus Road<br>Cap Center                           | (05) 956301.2.3.4.5<br>(05) 956306.7.8.9.10.12 | (05) 956311 |
| Badaro            | Sami El Solh Ave.<br>Cemate Bldg.                     | (01) 382690 / 399730.1                         | (01) 380060 |
| Furn El Chebbak   | Damascus Road<br>Bou Rislun Bldg.                     | (01) 280967 / 281227 / 284060 / 291938         |             |
| Hazmieh           | Mar Takla<br>Nabil Ibrahim Haddad Bldg.               | (05) 455150 / 455356 /<br>455637.8             | (05) 455567 |
| Riad El Solh      | Riad El Solh Street<br>Commercial Buildings Co. Bldg. | (01) 980190.1.2.3.5                            | (01) 980196 |
| Sin El Fil        | Charles de Gaulle Avenue<br>Debahy Center             | (01) 485240.1.2.4                              |             |

### Metn Regional Management

|          |                            |               |
|----------|----------------------------|---------------|
| Dora Aya | Dora Highway<br>Aya Center | (01) 243255.9 |
|----------|----------------------------|---------------|

### Branches

|                              |  |  |             |
|------------------------------|--|--|-------------|
| Antelias1                    | Opposite Armenian Patriarcate<br>Pères Antonins Bldg.              | (04) 417830.1.2.3                                |             |
| Antelias2                    | Internal Main Road - Tripoli Street<br>Antoun & George Saoud Bldg. | (04) 411267 / 415490                             |             |
| Baabdat                      | Baabdat Main Road – Charabati Bldg.                                | (01) 821990.1.2.3                                | (04) 209486 |
| Bourj Hammoud                | Arménie Street<br>Mahrouk Bldg.                                    | (01) 261253 / 263619 / 242780                    |             |
| Dekwaneh                     | Internal Main Road<br>El Khoury Center                             | (01) 695210.1.2.3.4                              |             |
| Dora                         | Dora Roundabout<br>Tabbara Bldg.                                   | (01) 244701.2.3 / 257600 / 257900.1.2            |             |
| Dora Aya                     | Dora Highway<br>Aya Center   | (01) 241143.4.5.6.7.8.9<br>(01) 241150.1.2.3.4.6 | (01) 255155 |
| Elyssar<br>(Mazraat Yachouh) | Main Road to Bikfaya<br>Byblos Bank Bldg.                          | (04) 921640.1.2                                  |             |
| Jal El Dib                   | Internal Main Road<br>Abou Jaoudeh Bldg.                           | (04) 711061.2.3.4 / 715176                       |             |
| Jdeideh1                     | “Palais de Justice” Direction<br>Tanios El Beyrouthi Bldg.         | (01) 900346.7 / 901024.5                         |             |
| Jdeideh2                     | New Jdeideh Street<br>Khoury Bldg.                                 | (01) 899089 / 899090.1.2 / 901639                |             |
| Rabieh                       | Shukri H. Chammas Avenue<br>Rabiya Club                            | (04) 525703.5 / 525803                           |             |

### Keserwan / Jbeil Regional Management

|                |                                   |               |
|----------------|-----------------------------------|---------------|
| Jounieh Sérail | Sérail Street<br>St.Nicolas Bldg. | (09) 935502.3 |
|----------------|-----------------------------------|---------------|

### Branches

|                |   |  |             |
|----------------|---|--|-------------|
| Adma           | Main Road<br>Facing Regency Palace Hotel - Plaza Center         | (09) 851324.5.6.7                                  |             |
| Amchit         | Main Road<br>Michel Rouhana Bldg.- Pyramid 6                    | (09) 620815.6 / 620996.8                           |             |
| Haret Sakhr    | Old Harissa Road<br>Facing Sahel Alma Turn - Said & Daher Bldg. | (09) 831230 / 911356.8                             |             |
| Jbeil1         | Main Road<br>Zaarour Bldg.                                      | (09) 540035 / 540172 / 541890 / 548041 / 945252    |             |
| Jbeil2         | Voie 13 - Byblos Bank Bldg.<br>Byblos Bank Bldg.                | (09) 544112.3.4.5                                  | (09) 546586 |
| Jounieh Sérail | Sérail Street / St. Nicolas Bldg.                               | (09) 643993 / 645339.40 / 911836 / 915253 / 936070 |             |
| Kaslik         | Sarba Blvrd. / Moudabber Center                                 | (09) 211543  | (09) 211545 |
| Kfarhabab      | Maameltein / Ghazir Road<br>George Al Zayek Bldg.               | (09) 851380.1.2.3                                  |             |
| Mastita – Blat | Mastita Square – Georges Atmeh Bldg. – Jbeil                    | (09) 796901.2.3.4.5                                |             |
| Okaybeh        | Main Road<br>Chalfoun Center                                    | (09) 444417 / 444475 / 448432                      |             |
| Reyfoun        | Main Road<br>Napoli Center                                      | (09) 950367.8.9 / 950370                           |             |
| Zouk           | Jeita Main Road<br>Semaan Sammour Bldg.                         | (09) 220330.1.2 / 220990.1                         |             |

## Group Addresses

### North Regional Management

|         | Address  | Tel.                            | Fax |
|---------|--|---------------------------------|-----|
| Tripoli | Abdel Hamid Karamé Avenue<br>Fouad Massoud Bldg. | (06) 629770.1 / 629975 / 441737 |     |

#### Branches

|                   |                                       |  |  |
|-------------------|---------------------------------------|--|--|
| Batroun           | Main Road / Royal Center              | (06) 642360 / 642370 / 744360 / 744370 |  |
| Bechmezzine       | Amioun / Bterram Cross Road           | (06) 930582.3.4 / 930791               |  |
| Halba             | Main Road Al Abdeh / Naim Center      | (06) 691215 / 692043 / 693950.1        |  |
| Kobayat           | Akkar - Zouk Kobayat / Demiane Bldg.  | (06) 352800.1.2.3.4                    |  |
| Kousba            | Main Road / Byblos Bank Bldg.         | (06) 510160 / 511079.80                |  |
| Tripoli Boulevard | Maarad Street / Tripoli Complex Bldg. | (06) 442153.4.5.6                      |  |
| Tripoli Kobbeh    | Al Arz Street / Al Arz Complex        | (06) 392800.1.2.3.4                    |  |
| Tripoli Mina      | Al Bawabe Street / Jabadou Bldg.      | (06) 205943.4                          |  |
| Tripoli Tall      | Al Massaref Street / Miskawi Bldg.    | (06) 430650.1.2 / 441752               |  |

### South Regional Management

|       |   |                 |  |
|-------|---|-----------------|--|
| Saida | Riad El Solh Street<br>Al Zaatari & Dandashly Bldg. | (07) 754066.7.8 |  |
|-------|---|-----------------|--|

#### Branches

|            |  |   |             |
|------------|--|---|-------------|
| Bint Jbeil | Main Road / Haydous Center                                   | (07) 450601.2.3                                   |             |
| Ghazieh    | Main Road / Sidawi Bldg.                                     | (07) 222402.3 / 223255                            |             |
| Hlaliyeh   | Saida Region / Nabil Al Zaatari Bldg.                        | (07) 752456.7                                     |             |
| Jezzine    | Al Boulevard Street / St. Antoine Center                     | (07) 781730.2.3                                   |             |
| Nabatieh   | Al Jazaer Quarter - Youssef Bek Zein Avenue<br>Sabbagh Bldg. | (07) 768352.3.4                                   | (07) 768356 |
| Saida      | Riad El Solh Street / Al Zaatari & Dandashly Bldg.           | (07) 722661 / 725709 / 728415.6.7 / 733507.8.9.10 |             |
| Tyre       | City's North Entrance<br>Chahine Commercial Center           | (07) 348350.1.2                                   |             |

### Bekaa Regional Management

|       |                                   |                        |  |
|-------|-----------------------------------|------------------------|--|
| Jdita | Main Road<br>Ghassan Nassar Bldg. | (08) 541777 / 544447.8 |  |
|-------|-----------------------------------|------------------------|--|

#### Branches

|               |   |   |             |
|---------------|---|---|-------------|
| Aley          | Internal Main Road - Street number 11-A<br>Fouad Abou Rafeh Bldg. | (05) 555993.4.5.6                               |             |
| Bar Elias     | Beirut / Damascus International Road<br>El Miss Bldg.             | (08) 510203.4.5                                 |             |
| Deir El Kamar | Main Road / Near Deir El Kamar public school                      | (05) 511173.4.5.6.7                             |             |
| Jdita         | Main Road / Parc Hotel Bldg.                                      | (08) 543268.9 / 543270 / 540536 / 544501        |             |
| Kabrchmoun    | El Chahar El Gharbi / Byblos Bank Bldg.                           | (05) 410880.1.2.3                               | (05) 410884 |
| Ras El Metn   | Main Road / El Maydan Quarter                                     | (05) 380231.2.3                                 |             |
| Zahleh        | Al Boulevard Street<br>Mekhael & Ghassan Chedid Bldg.             | (08) 818330 / 818440 / 818550 / 818660 / 818770 |             |

### Branch Abroad

#### Byblos Bank s.a.l.

##### Limassol Branch - Cyprus

1 Archbishop Kyprianou Street / St. Andrew Street / Loucaides Bldg.  
P.O.Box: 50218 - 3602 - Limassol - Cyprus Telex: 5203 BYBANK CY  
Telefax:(+357 25) 341433 - 4 - 5 SWIFT: BYBACY21  
Fax: (+357 25) 367139 E-mail: bybloscopyrus@byblosbank.com.lb

#### Byblos Bank s.a.l.

##### Erbil Branch - Iraq

Street 60 – near Sports Stadium  
Erbil – Kurdistan Region- Iraq  
P.O.Box: Byblos Bank S.A.L., Slopi, Khaboor, 4-33 Turquey / Erbil , Iraq P.O.Box: 34-0383  
SWIFT: BYBAIQBA Phone:(+964 66) 2560019.7 – 2233457.9  
Fax: (+964 66) 2233458 Phone: (+964 750) 7377454

### Representative Office

#### Byblos Bank s.a.l. - UAE

##### Representative Office

##### Abu Dhabi

Intersection of Muroor and Electra Streets  
HH Sheikh Mohammed Bin Khalifah Bin Zayed Al Nahyan Bldg.  
Mezzanine, office nbr. 1  
P.O.Box: 73893 - Abu Dhabi Mobile: (+971 50) 6416739  
Direct Line: (+971 2) 6336050 Fax: (+971 2) 6338400  
Switchboard: (+971 2) 6336400 E-mail: byblosbankuae@byblosbank.com.lb

**Insurance Company****OTHER GROUP ADDRESSES****ADIR - Adonis Insurance & Reinsurance Co. s.a.l.**

(Registered in Lebanon in the register of insurance organisms (sub#194) &amp; governed by provisions of decree n: 9812 dated 4/5/68)

Aya Commercial Center, Dora Highway  
 P.O.Box: 90-1446 Jdeidet El Metn, 1202 2110 Lebanon  
 Tel: (01) 256290 Fax: (01) 256293

**Subsidiary Bank in Lebanon****Byblos Invest Bank s.a.l.**

Ashrafieh - Beirut - Elias Sarkis Avenue  
 Byblos Bank Tower  
 P.O.Box: 11-5605 Riad El Solh  
 1107 2811 Beirut, Lebanon  
 Telefax:(01) 335200  
 Fax: (01) 334554

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 Fax: (+32 2) 513 05 26  
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 SWIFT: BYBBEBB  
 E-mail: byblos.europe@byblosbankeur.com

**Foreign Exchange:**

Phone: (+32 2) 551 00 33

**London Branch - United Kingdom (U.K.)**

Berkeley Square House  
 Suite 5 - Berkeley Square - GB London W1J 6BS  
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 Fax: (+44 207) 493 1233  
 Telex: 893344 BYBLOS G  
 SWIFT: BYBBGB2L  
 E-mail: byblos.europe@byblosbankeur.com

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 Fax: (+33 1) 45 61 15 77  
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 E-mail: byblos.europe@byblosbankeur.com

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 Fax: (+249) 183 566 454  
 SWIFT: BYBASDKH  
 E-mail: byblosbankafrica@byblosbank.com

**Byblos Bank Syria S.A.****Abou Roummaneh Head Office & Branch**

Al Chaalan - Amine Loutfi Hafez Street  
 Abou Roummaneh - P.O.Box:5424  
 Damascus, Syria  
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 Fax: (+963 11) 3348207  
 E-mail: byblosbanksyria@byblosbank.com

**Mazzeh Branch**

Mazzeh Highway, next to the Order of Engineers  
 Phone: (+963 11) 6627194.6.7 Fax: (+963 11) 6627193

**Homs Branch**

Hashem Attassi Street, West Area, Al Plaza Building  
 Phone:(+963 31) 9292 / 454130.1.2.3.4.5.6.7 Fax: (+963 31) 454138

**Aleppo Branch**

Al-Raees Square. Across From Al-Tawheed Mosque / Al-Aziziyeh Phone: (+963 21) 9292

**Tartous Branch**

Al-Thawra Str., North to the Palestine Station  
 Phone: +963 43 221399 /225499/227399 Fax: +963 43 221699

**Lattakia Branch**

American's Street, facing the league of the old warriors  
 Phone: (+963 41) 9292 - 486151.2.3 Fax: (+963 41) 486096

**Byblos Bank Armenia CJSC****Head Office**

18/3 Amiryan Street, 0002 Yerevan  
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 Fax: (+374 10) 53 52 96

**Amiryan Branch**

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 Phone: (+374 10) 50 03 62  
 Fax: (+374 10) 53 52 96

**Malatia Branch**

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 Fax: (+374 10) 73 99 74

**Vanadzor Branch**

1 Zakaryan Street, 2002 Vanadzor  
 Phone: (+374 322) 2 13 30  
 Fax: (+374 322) 2 13 45

**Byblos Bank S.A.L. - Nigeria****Representative Office**

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 Roaming: (+961 3) 291160